



Registration now open!

Virtual TML District Meetings set for December

The 112th General Assembly will convene in Nashville on Jan. 12. TML anticipates they will address a number of issues that will impact cities and towns in our state. It is important that all city officials are prepared to voice support or concern with their legislators and help educate them on the needs of our cities and towns.

This year's TML District Meetings will be conducted virtually using a Zoom webinar format. Accordingly, this district meeting will be conducted on an abbreviated schedule and the information will be related in a condensed format. The abbreviated meeting is expected to last 75 minutes.

TML staff will share the legislative agenda created by Tennessee cities and approved by the TML board. City officials will also hear from Public Entity Partners President and CEO Michael Fann,

Tennessee Municipal Bond Fund President and CEO Wade Morrell, and a brief message from our new TML Executive Director Anthony Haynes.

Information on how to register for each meeting has already been sent to city officials in each district. A meeting reminder and Zoom link will be sent out prior to each meeting. For further assistance, please contact your TML staff.

2020 TML Virtual District Meetings

District 1	Dec. 2	10a.m./ EST
District 2	Dec. 3	10 a.m./EST
District 3	Dec. 9	10 a.m./EST
District 4	Dec. 2	1 p.m./ CST
District 5	Dec. 3	1 p.m. / CST
District 6	Dec. 9	1 p.m. / CST
District 7	Dec. 10	10 a.m./CST
District 8	Dec. 10	1 p.m./ CST

Bill Hagerty wins U.S. Senate seat



Photo by The Tennessean

Republican Bill Hagerty has won the U.S. Senate seat in Tennessee being vacated by retiring, long-time Sen. Lamar Alexander. The former U.S. ambassador to Japan under President Donald Trump beat Memphis Democrat Marquita Bradshaw. Hagerty won the seat with 62% of the votes. He will be sworn into office Jan. 3, 2021, as part of the 117th United States Congress.

Candidates vie for State House, Senate seats

BY KATE COIL
TML Communications Specialist

Across Tennessee, voters went to the polls to determine the fates of seats in the Tennessee State Legislature.

Voters decided the results of 16 races for the State Senate and 99 races for the State House. Incumbents largely won races across the state. However, Democrat Heidi Campbell managed to unseat Steve Dickerson in Nashville's Senate District 20 race, while in the House District 90 race challenger Democrat Torrey C. Harris unseated incumbent Independent candidate John J. Deberry Jr.

New faces will also be seen in several House seats where incumbents did not seek re-election including Republican Scotty Campbell in House District 3, Republican Tim Hicks in House District 6, Republican Rebecca Keefauver Alexander in District 7, Democrat Sam McKenzie in District 15, Republican Michele Carringer in District 16, Republican Tandy Darby in District 76, and Republican John Gillespie in District 97.

Results for all races are as follows:

STATE SENATE

District 2	Art Swann (R)*
District 4	Jon C. Lundberg (R)* - 65,550 Amber Riddle (D) - 17,339
District 6	Becky Duncan Massey (R)* - 61,201 Jane George (D) - 35,680
District 8	Frank S. Niceley (R)*
District 10	Todd Gardenhire (R)*



* indicates incumbent

- 45,003	Glenn Scruggs (D) - 39,613
District 12	Ken Yager (R)*
District 14	Shane Reeves (R)* 62,248 Chase Clemons (D) 24,395
District 16	Janice Bowling (R)* - 51,658 Sheila Younglove (D) -15,270
District 18	Ferrell Haile (R)* - 68,030 John A. Gentry (D) - 26,182
District 20	Steven Dickerson (R) - * 54,299 Heidi Campbell (D) - 58,101
District 22	Bill Powers (R) - * 49,728 Ronnie L. Glynn (D) - 30,335
District 24	John D. Stevens (R)* - 63,474 Yahweh Yahweh (I) - 8,785
District 26	Page Walley (R)* - 62,653 Civil Miller-Watkins (D) - 19,883
District 28	Joey Hensley (R)* - 64,989 James Gray (I) - 17,850
District 30	Sarah Kyle (D)*
District 32	

Paul W. Rose (R)* - 70,222
Julie Byrd Ashworth (D)
- 31,223

STATE HOUSE

District 1	John K. Crawford (R)*
District 2	Bud Husley (R)* - 23,278 Arvil Love Jr. (D) - 6,902
District 3	Scotty Campbell (R)
District 4	John B. Holsclaw Jr.* (R) - 20,568 Bobby Patrick Harrell (D) - 4,700
District 5	David B. Hawk* (R)
District 6	Tim Hicks (R) - 21,291 Brad Batt (D) - 7,832
District 7	Rebecca K. Alexander (R)
District 8	Jerome F. Moon* (R) - 22,412 Jay Clark (D) - 7,673
District 9	Gary W. Hicks Jr* (R)
District 10	Rick Eldridge* (R)
District 11	Jeremy Faison* (R)

See STATE on Page 9

More than 200 cities hold elections in November

BY KATE COIL

Voters went to the polls in 215 municipalities across Tennessee on Nov. 3 to decide on elected officials as well as municipal referendums.

Referendums to allow consumption on the premises were held in seven communities.

Algood residents voted to approve consumption on the premises with 1,209 ballots cast for to 677 against. Voters in Erin approved a consumption on the premises referendum with 321 voting for and 176 against the measure. Huntington voters passed the consumption referendum with 1,132 for and 559 against.

Rossville votes cast their ballots in favor of a consumption referendum with 578 for and 148 against. St. Joseph also approved consumption referendum with 208 votes for and 110 against. In Troy, a similar referendum passed with 338 votes for and 234 votes against the measure. Voters in Whitwell approved a consumption referendum 385 to 199.

Retail package store referendums were held in 10 municipalities.

Voters in Alamo approved their retail package store referendum with 576 votes for and 341 votes against the measure. In Bluff City, a similar referendum won with 242 votes for and 71 against. The city of Clinton passed its referendum with 2,796 votes for to 1,404 against. In East Ridge, voters passed the retail package referendum with 6,254 votes for and 2,159 against.

Jamestown narrowly approved a package store referendum with 335 votes for 333 against the measure. The city of Jellico passed its retail package

referendum with 450 votes for and 298 against. Medina residents voted in favor of retail wine sales with 1,720 votes for and 489 against the measure.

New Tazewell residents voted 613 for and 310 against to pass a retail package referendum. Voters in Powells Crossroads approved a retail package store referendum with 418 votes for and 209 against. Spring City residents voted 512 in favor of package stores with 215 against. In Whitwell, the city's package store referendum was passed 408 to 184.

Three cities held referendums aimed at increasing their municipal sales tax from 2.25% to 2.75%, all of which were voted down.

Lewisburg voters rejected the proposed sales tax increase with 2,646 voting against and 994 voting for the measure. Pleasant View voters also rejected down their proposed sales tax increase with 1,656 votes against and 872 for it. In Portland, a similar measure lost with 2,626 votes against to 1,534 votes for the measure.

Elsewhere, other referendums were held on ordinances, amendments, and annexation. In the city of Chattanooga, voters approved an ordinance to amend the city's Home Rule Amendment to allow county, state, and federal government employees to run for elected office in the city. The measure passed with 55,627 votes for to 9,928 against. A second amendment to create a police oversight committee for the city also passed 50,372 for to 14,944. See MUNICIPAL on Page 6

Forbes highlights Lewisburg as one of top 'zoom towns'

BY KATE COIL

As the COVID-19 pandemic continues, Americans are re-evaluating both how they work and where they live.

With the trend of remote work places predicted to continue as a cost-saving measure after the pandemic, many people are finding that they don't necessarily have to live where they work and are now looking for homes in more rural settings or communities previously considered as vacation-only destinations. National Public Radio has even coined the term "zoom towns" to reflect cities where housing markets are booming as the result of remote work lifestyles.

A recent Forbes article, written with collaboration from officials with real estate website Zillow, picked several communities that are seeing a surge of interest as a result of these changing lifestyles with the city of Lewisburg making the second slot on

the list and as the only community in the Southeast to be featured.

Lewisburg Mayor Jim Bingham said city officials were surprised to find themselves mentioned in Forbes as one of the new "zoom towns" drawing attention.

"I think this is going to change Lewisburg," Bingham said. "We are going to grow whether we want to or not. Forbes is a significant publication, and people are now finding us intentionally through that article. We were really flattered."

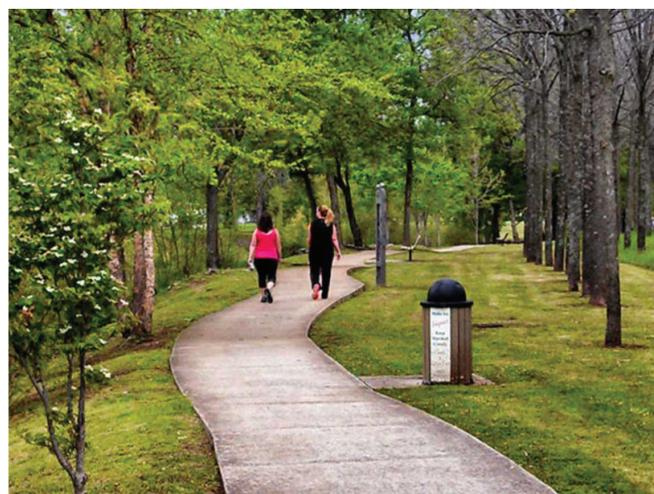
Greg Lowe, economic development director for the city of Lewisburg, said he has seen how the pandemic has changed the way people live and work.

"Remote working was already becoming a thing, but now that COVID has forced it on everyone companies and individuals are starting to see they are more efficient and that it costs less," Lowe said. "People don't have to worry about their commute. I think remote work

is obviously here to stay. We are will be figuring our way through it -- what can be done remotely and what works well for companies."

A new survey from the Pew Research Center found that young people are among those most likely to seek a new place to live because of the pandemic, largely because younger adults have been hit the hardest financially. The survey found that young people were more likely to lose a job or delay paying bills than older workers. Pew found that those 18 to 29 were the most likely to move or take in a new household member as a result of financial burdens from the pandemic.

Additionally, the Pew survey found that 1 in 4 people who moved during the pandemic said they did so because their child's school closed while 1 in 5 said the move was prompted by financial reasons, such as job loss or not being able to afford housing. Other top reasons See LEWISBURG on Page 5



Walkable communities, small schools, and a rural lifestyle are bringing new residents to small communities like Lewisburg amid the COVID-19 pandemic. Recently, Lewisburg was highlighted by Forbes magazine as one of the top "zoom towns," small, rural communities that are seeing more people move in as a result of remote working becoming more common place and people looking for cheaper housing due to the economy.

NEWS ACROSS TENNESSEE



CHATTANOOGA

The city of Chattanooga has lent its Industrial Development Board \$4 million to extend Hardy Street into the former Harriett Tubman housing project to provide better access for the \$61 million Nippon Paint USA facility to be developed in the area. The loan has a 3.5% interest rate and will be repaid over the next 20 years with tax revenue to be generated from Nippon. The company is planning a 270,000-square-foot factory that will employ about 150 and supply the new Toyota Mazda auto plant in Huntsville, Ala. The city gave Nippon much of the 70-acre property that housed the Harriett Tubman housing project from 1953 until 2021. The area was rezoned for manufacturing last year and the city adopted TIF financing for development on the property. The property is the third TIF district created in Chattanooga.

CLARKSVILLE

FNS Group officials announced the company will build a new facility to expand its Clarksville operations, investing \$33.4 million and creating 62 jobs. FNS Group will build a 300,000-square-foot warehouse and distribution center on a greenfield site behind LG's manufacturing facility in Clarksville. The proposed Clarksville warehouse will serve as the Southeast and Midwest portal, connecting businesses in this region to the company's global logistics network. Pantos USA, a subsidiary of FNS Group, currently has 18 employees in Clarksville and will be expanding its footprint in the area while creating an additional 62 jobs. As a full-service transportation and third-party logistics provider, FNS Group and its affiliated companies operate more than 20 warehouses across North America and employ more than 700 people. Pantos USA serves as LG's primary logistics partner for its global shipments.

COLLIERVILLE

The Collierville Board of Mayor and Alderman recently approved the implementation of a drone for use by the town's police and fire department. The public safety unmanned aircraft system will be used by a team of emergency officials to protect both first responders and the public in the line of duty. Drones can be used in mass casualty events, missing persons cases, disaster response and recovery, and post-incident crime scene documentation among numerous other uses. The drone could also be used to assess infrastructure to prevent from sending emergency personnel into dangerous locations or situations. The team will consist of one police lieutenant, three police officers, and three firefighters.

COLUMBIA

The city of Columbia has received a national award for the second consecutive year for Outstanding Achievement in Popular Annual Financial Reporting (PAFR) from the Government Finance Officers Association (GFOA). This award represents significant achievement, as the reporting must meet the standards of creativity, presentation, understandability, and reader appeal required by the Government Finance Officers Association. The Popular Annual Financial Report is an easier way for citizens and community stakeholders to review and understand basic information of Columbia's finances and local government. The report is available to the community both online and via hard copy. The GFOA, founded in 1906, represents public finance officials throughout the U.S. and Canada.

CROSSVILLE

The Crossville City Council is supporting a plan to install a new disc golf course at the city's Meadow Lake Park. The city was approached by the Crossville-Cumberland County Chamber of Commerce and Crossville-Cumberland County Sports and Event Council for permission to plot a new 18-hole disc golf course and practice basket at the park. Cost for the installation includes some AstroTurf for tee pads and baskets. A local disc golf group is soliciting donations as well as input on course design for the project, which could be ready as early as next April. Already touted as the Golf Capital of Tennessee, supporters said the disc golf course would add to leisure amenities in the city.

GOODLETTSVILLE

The city of Goodlettsville has received the Certificate of Achievement for Excellence in Financial Reporting for its comprehensive annual financial report (CAFR) for the fiscal year ended in June 30, 2019, from the Government Finance Officers Association of the United States and Canada (GFOA). The CAFR has been judged by an impartial panel to meet the high standards of the program, which includes demonstrating a constructive "spirit of full disclosure" to clearly communicate its financial story and motivate potential users and user groups to read the CAFR. The Certificate of Achievement is the highest form of recognition in the area of governmental accounting and financial reporting, and its attainment represents a significant accomplishment by a government and its management. This marks the seventh year the city has received the Achievement of Excellence.

JACKSON

ReNew Biomedical Services, LLC, will be expanding its operations in Jackson, investing \$1 million and creating 43 jobs in the next five years. ReNew Biomedical Services is a medical equipment maintenance and repair service company accommodating healthcare clinicians and Emergency Medical Technicians in the United States. The company has operated in Jackson for six years and currently employs 19 people. As part of the expansion, ReNew will build a new training facility where the company will train biomedical equipment technicians to handle the needs of the medical equipment industry, specifically focusing on equipment such as defibrillators, EKGs, vital signs monitors, IV pumps, AEDs and ventilators. The Renew Biomedical Training Academy of Jackson is scheduled to open in the final quarter of 2020.

KINGSPORT

For the 20th year in a row, the city of Kingsport Finance Department has received the Certificate of Achievement for Excellence in Financial Reporting, awarded this year for the Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2019. The Certificate of Achievement is the highest form of recognition in the area of governmental accounting and financial reporting, and its attainment represents a significant accomplishment by a government and its management. Only 6.8% of all cities and counties receive this prestigious award given by the Government Finance Officers Association (GFOA). The CAFR has been judged by an impartial panel to meet the high standards of the program, which includes demonstrating a constructive "spirit of full disclosure" to clearly communicate its financial story and motivate potential users and user groups to read the CAFR.

LA VERGNE

The city of La Vergne has been presented with a certificate of recognition from the Tennessee Comptroller of the Treasury. The city was recognized for its timely adoption of a balanced budget for the current fiscal year. The certificate recognizes the city's commitment to operating with a sound financial plan. It is awarded to cities who adopt budgets before the fiscal year end, file the budget within two weeks of adoption, don't have issues of concern during a budget review, and is not currently under the oversight of

Lawrenceburg unveils new mural



The city of Lawrenceburg has unveiled a new mural on the city's historic square on the wall outside of Society American Nosherie. The mural was funded through a 50-50 match grant from the Tennessee Arts Commission and was painted by Columbia native Whitney Herrington. Her mural was inspired by Mexican folk art and Lawrenceburg's reputation for gospel music.

the Water and Wastewater Financing Board or Utility Management Review Board.

MT. JULIET

The Mt. Juliet Board of Commissioners has approved approximately \$6 million for expansions to the city's police department. The department plans to add four officers a year for the next decade to keep pace with population growth and said the expansions will cover the department for 15 years. The first priority for the department is reinforcing police and fire dispatch centers, emergency operations centers, administrative offices, and building generator—all at a rough cost of \$3 million. Other plans include a \$1 million evidence area expansion, a \$1 million new garage and equipment storage space, \$700,000 for interior renovations, and \$245,000 for exterior improvements and a small communications tower.

NASHVILLE

GS Performance, LLC, will relocate its headquarters, manufacturing, and distribution operations from San Diego, Calif., to Nashville, investing \$6.9 million and creating 110 new jobs in the next five years. GS Performance, a Glock handgun accessory and parts manufacturer, is renovating and making upgrades to an existing 65,000-square-foot facility located at 1930 Air Lane Drive in Nashville. The building is undergoing extensive retrofitting, which is expected to be complete in November 2020. GS Performance is known for its major brand Glock-Store, the world's largest distributor of Glock parts and accessories, magazines, holsters, logo gear, apparel, concealment items, custom parts and Glock custom guns. Created in 1983 by Lenny Magill, GS Performance facilitates the operation of a multi-brand international retail and wholesale distribution network with both printed and online catalog sales covering a broad spectrum of industries.

SPRING HILL

General Motors will invest nearly \$2 billion in its Spring Hill manufacturing plant to build fully electric vehicles, including the all-new, luxury Cadillac LYRIQ. This adds to the more than \$2.3 billion GM has invested in the Spring Hill manufacturing plant since 2010. The Spring Hill plant will be GM's third electric vehicle manufacturing site, and the first outside of the state of Michigan. Through this investment, GM's Spring Hill paint and body shops will undergo major expansions, and general assembly will receive comprehensive upgrades, which include new machines, conveyors, controls and tooling. Renovation and construction will begin immediately. In addition to the Cadillac LYRIQ, traditionally powered Cadillac products, including the XT6 and XT5, will continue to be built in Spring Hill. GM's Spring Hill manufacturing plant is the automaker's largest facility in North America. The flexible vehicle assembly plant and Global Propulsion Systems plant are located on 2,100 acres with 700 of those acres dedicated to farming and an additional 100 acres dedicated to a wildlife habitat. According to the Center for Automotive Research, GM's employment in Tennessee produces a 6.8 employment multiplier—which means there are 5.8 other jobs in the Tennessee economy for every direct GM hourly and salaried job in the state.

Sevierville breaks ground on downtown fire station



The city of Sevierville's first fire engine was on display as city officials and members of the Sevierville Fire Department broke ground on the city's new downtown fire station on Prince Street. The new station will be about 10,000 square feet and have three apparatus bays. It will replace the city's former main station, which was relocated to Dolly Parton Parkway in 2019. Construction on the Prince Street station is expected to be complete in December 2021. The station will primarily serve West Main Street, Old Knoxville Highway, and the Gist Greek areas as well as portions of Highway 66. The station will house six firefighters, an engine, ladder truck, and quick response apparatus.

Kingsport installs three new Little Free Libraries



The Kingsport Neighborhood Commission has now installed three new Little Free Libraries across the city, giving readers a chance to borrow books around their communities. From left to right, Commission Members Suzanne Burns, Anitra Little, and Jamie Jackson finish the library installation at the Dale Street Park. The city now has five total libraries located at Borden Park, Hammond Park, Preston Forest Park, and Highland Street.

Trenton officials cut ribbon on new dog park



Officials with the city of Trenton have cut the ribbon on the city's new dog park. The park was funded through a \$25,000 grant from the Boyd Foundation that the city received in 2019. The park is located near the Northwest Gibson County YMCA on Shady Acres Park property. The park includes fencing, signage, benches, and obstacles for dogs with areas for large dogs and small ones. The park is open from dawn until dusk. Trenton's dog park marks the third dog park opened in Gibson County with two other parks located in the nearby cities of Milan and Humoldt.

TENNESSEE TOWN & CITY

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Farragut's Smoak selected as TCMA City Manager of the Year

Farragut Town Administrator David Smoak was named the 2020 City Manager of Year by the Tennessee City Management Association (TCMA) at the organization's annual conference held Nov.3-5, 2020, in Franklin.

For 33 consecutive years, TCMA has recognized one of its own for: significant contributions to the betterment of the community and profession, achievements within the scope of their duties, special contributions made outside of their routine responsibilities, length of service to the municipality, and demonstration of outstanding initiative, perseverance, or dedication to the profession or their community.

While serving Farragut over the past 10 years, Smoak has demonstrated outstanding initiative, perseverance, and dedication to the profession and to the community he serves. Among many accomplishments, Smoak demonstrated excellence in financial management and budgeting despite the town having no property tax or debt during a period when the net position of the town increased from \$38 million to \$872 million as the result of several important capital projects that were completed.

Smoak implemented an improved performance measurement methodology to allow for more robust statistical analysis and supporting data-driven decisions. This



Farragut Town Administrator David Smoak, right, received the TCMA City Manager of the Year Award from TCMA President and Franklin City Administrator Eric Stuckey, left.

methodology has helped transform the town's operations to a results-oriented posture. Under his leadership, Farragut has received the GFOA Certificate of Achievement for Excellence in Financial Reporting for 10 consecutive years as well as the Distinguished Budget

Presentation Award each year since 2014.

Due to excellent management and long-term planning, the town has been able to: secure more than \$40 million in federal and state grant funding for transportation and park improvement projects;

purchase and restore the historic Campbell Station Inn, a 19th century home and inn used as a hospital in the Civil War; renovate a 34,000-square-foot facility and open the town's first Community Center.

The funds also enhanced park and recreation facilities and programming including upgrading existing fields to synthetic turf to increase field usage, purchase of additional park land, and expanded park holiday decorations and instituted an annual tree lighting ceremony and "Light the Park" event, helping to unite community members in holiday celebration.

In addition, Smoak introduced several strategic initiatives including an "Introduction to Farragut Program," a six-week course designed to enhance community involvement and knowledge of local government operations. The course includes sessions covering Farragut history, government relations, public safety, economic development, education, volunteer opportunities, and a tour of town facilities. Held annually since 2013, 88 participants have graduated from the program with three subsequently serving on the governing board and 14 serving as volunteer on town committees.

Another strategic initiative implemented by Smoak was the formation of the Farragut Business Alliance, which has the mission

to positively impact Farragut's economic growth by assisting new businesses, supporting and promoting existing businesses, and aiding in the economic development and promotion of the community.

To improve relationships between the Town and the business community, Smoak also assigned business liaison responsibilities with two town employees. These employees work to identify opportunities to improve policies and internal procedures to better serve the business community and improve satisfaction with the town's regulatory processes.

A consummate professional, the elected officials have confidence in his impartial judgement and recommendations; the residents trust him; and his staff respects him.

Smoak has managed for six boards of mayor and aldermen and directly supervised a town workforce of approximately 60 employees.

He has been an active member of the Farragut Rotary Club, serving as club president from 2016 to 2017, and has served with Tennessee City Management Association in several capacities, including membership on the Ethics Committee, Policy and Legislative Committee, and the 2019 ICMA Host Committee for its conference in Nashville

Athens earns TCMA's annual Award for Municipal Excellence

Annually, the Tennessee City Management Association (TCMA) recognizes a city that has undertaken programs and efforts that have made the community a better place to live and work.

This year, TCMA chose to recognize the city of Athens with its 2020 Award for Municipal Excellence at the organization's annual conference held Nov. 3-5, 2020, in Franklin.

The criteria used by the Nominations and Recognition Committee to evaluate nominations includes: unique and creative programs developed by the municipality that have increased the efficiency and effectiveness of the local government; sustainable programs that provide long-term benefit to the community and can serve as a model for other communities to implement; programs that improve service delivery to citizens and generate cost savings to the municipality; and initiatives that have expanded the city's tax base and increased employment opportunity.

The efforts of city of Athens, through its "deliberative facilitative civic engagement" process, has resulted in its selection as the recipient of the 2020 Award for Municipal Excellence.

With the backdrop of a community comprised of active and vocal civic leaders and citizens, juxtaposed against the costly operation of a city school system and a controversial school building project sparking battle cries from every corner of the community – people against taxes, people against consolidation (due to sentiments of



Athens City Manager C. Seth Sumner, left, receives the Tennessee City Management Association's 2020 Award for Municipal Excellence from TCMA President and Franklin City Administrator Eric Stuckey, right, during the TCMA annual conference held in Franklin.

losing the school they grew up in), people against the price tag, and people against the city having its

own school system (advocating for the county take over the school system) – the city knew that it needed

a new way to enable stakeholders to come together and engage in a constructive and informed dialogue on such an important public policy question.

Involving a joint meeting of the city council and school board and facilitated by the city manager and director of schools, input was solicited from the overflow audience seeking their biggest questions, suggestions, comments, or concerns about the project.

Based on feedback from the audience using a "sticky note" strategic planning process, the facilitators addressed the most commonly asked questions/areas identified first and opened the floor for members of the elected bodies to speak their thoughts about the topics presented by the public. The process was repeated for each group of sticky notes.

The methods applied in this process were a resounding success. Equal representation from the various "camps" on the question, direct interaction between citizens and their respective governing bodies, input from all, and the major questions and concerns being answered

was accomplished.

Feedback from attendees included feeling like actual productive discussion took place and went well, no group was louder than any other because everyone was on a level playing field, and both elected bodies were on the same page on the plan, the funding mechanism, and were ready to move forward.

As for the rest of the story, the citizens, informed and fully knowledgeable on the plan moving forward, followed through by approving a sales tax referendum. This ultimately indicated the people's desire, and willingness to pay, for the city to proceed with the school building project – the largest capital project in the city's history.

The city intends to use this model and methodology in the future on other projects. One example is the budget – using deliberative facilitative civic engagement, the city will seek to facilitate, gather, and discern community values and preferences at the front end of the budget process rather than just public comment after second reading of the budget ordinance

WAUFORD

J. R. Wauford & Company, Consulting Engineers, Inc.



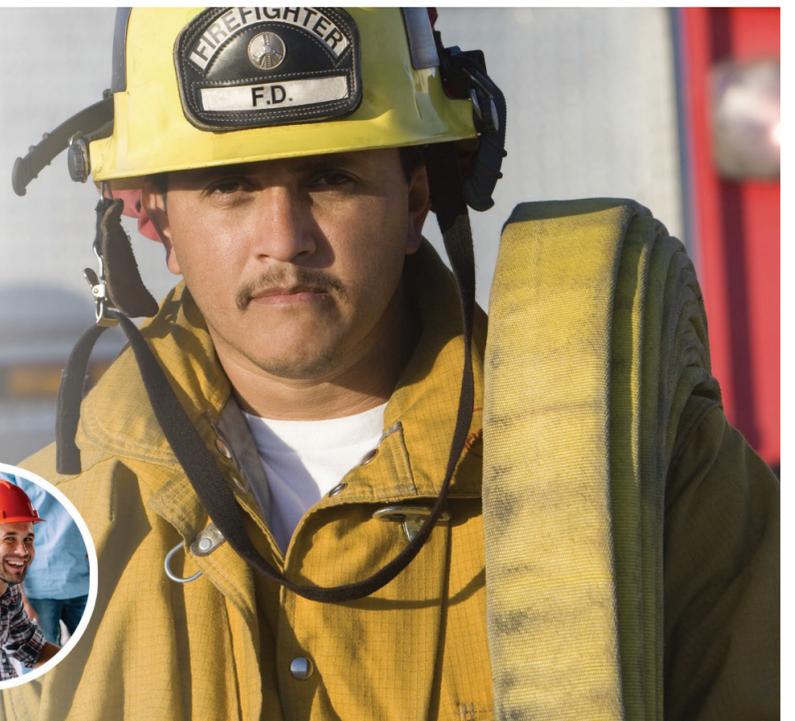
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PEOPLE



Marty Bradley has been selected as the new Main Street Lawrenceburg program director. A Lawrenceburg native and 1988 graduate of Lawrence County High School, Bradley founded the city's annual Giftapalooza event in 2013 and presently serves as a licensed realtor with Crye-Leike. In her new role, Bradley will work to support and promote the history and businesses of downtown Lawrenceburg. Main Street Lawrenceburg is a nonprofit organization that strives to maintain the National Main Street Center's Four Point approach.



Marty Bradley

Thomas Broeker, economic development specialist with the city of La Vergne, has received a Tennessee Certified Economic Developer (TCEd) designation. Broeker is one of only 73 people in the state who have earned the designation, graduating with the most recent class in September from the University of Tennessee Center for Industrial Services (UT-CIS) certified economic developer program. The UT-CIS offers this International Economic Development Council (IEDC) certified course. This designation is given to candidates that complete 92 hours of economic development coursework over a two-year period as well as a Capstone Project which includes an oral and written presentation which applies knowledge gained throughout the program.



Thomas Broeker

Sgt. Burrel "Chip" Davis has been named interim police chief for the city of La Vergne following the retirement of Chief Mike Walker in September. Davis is a 22-year veteran of law enforcement and has spent 17 of these years with the La Vergne

Police Department. Before coming to LPD, he worked for the Metro Nashville Juvenile Court's warrant division. He holds a master's degree in criminal justice from Bethel University and is a graduate of the Northwestern University Police Staff and Command. He has also completed the FBI-LEEDA trilogy and obtained a level 3 leadership certificate through the Tennessee Association of Chiefs of Police.



Chip Davis

Maria Herring has been promoted to the rank of detective in the Brentwood Police Department's Criminal Investigation Division. Herring has worked with the Brentwood Police Department for four years, working through the ranks as a police officer, crime scene technician, and a representative on the Dangerous Drugs Task Force. Herring is currently completing specialized training in interviews and interrogation and she will also be attending Crisis Intervention Training. Herring received her bachelor's degree in criminal justice from Freed Hardeman University and her master's degree in criminal justice from Bethel University



Marie Herring

Roxanne Patton has been selected to fill the vacant seat left on the Manchester Board of Mayor and Alderman following the death of Mayor Lonnie Norman in October. Patton previously served the city as an alderman from 2008 to 2014. She has worked for Coffee County gov-



Roxanne Patton

ernment for 18 years, serving under four different administrations as executive administrative assistant for the Coffee County Mayor's office. She also serves with the Manchester Chamber of Commerce and the Tullahoma Chamber of Commerce, Manchester Rotary Club and Coffee County Pre-K Advisory Board. She is a member of the Southern Middle Tennessee Local Workforce Board. Patton will fill out the remainder of Norman's unexpired term, which ends in 2022. Marilyn Howard, who had been serving as vice mayor, has been appointed to serve as mayor in accordance with the city's charter.

Priscilla Price has been named the new community engagement director for the city of Dresden. Price's duties will include planning city events, working with local businesses, and promoting economic development. Price holds both a bachelor's degree in business administration and management and a master's degree in business administration from the University of Tennessee - Martin. Prior to coming to work for the city of Dresden, she was employed with Savant Learning Systems Inc., as an academic advisor at South Georgia State College, and as a program resource specialist with the University of Tennessee - Martin.



Priscilla Price

Sgt. Jeff Williams of the Newbern Police Department died Oct. 13, 2020, at the age of 52. Williams was a 14-year veteran of law enforcement. He began working as a patrolman with the Newbern Police Department in 2015 and advanced to sergeant in June 2020. A Dyersburg native, he was also a member of the 29th Judicial Drug Task Force.



Jeff Williams

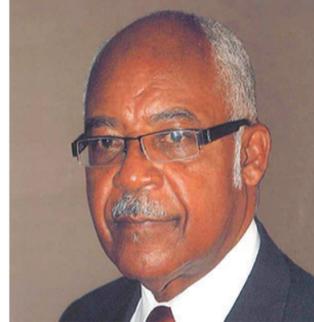
Ripley mourns longtime Alderman Beard

Alonzo Beard, the longest-serving alderman in Ripley city history, died Sept. 9, 2020, at the age of 76.

Beard served as an alderman for the city of Ripley's Board of Mayor and Aldermen for more than 25 years.

Additionally, he served as District 8 Director on the Tennessee Municipal League Board of Directors from June 2013 until June 2014.

As part of his role on the Ripley Board of Mayor and Aldermen, Beard also served as the city's representative on the Ripley Power and Light Board of Directors. He also served as the secretary-treasurer of



Alonzo Beard

the Memphis Area Association of Governments.

A graduate of Carver High School in Brownsville, Beard earned his bachelor's degree in psychology from Tennessee State University in 1966. He also served in the Vietnam War, earning the Purple Heart.

Beard began his career in insurance at the Equitable Life Insurance Company of Iowa at their offices in Kansas City, Mo. He returned to Tennessee in 1979, establishing his own independent insurance brokerage firm specializing in health and life insurance. He is survived by his wife, Diane; two daughters LaTasha and Mary; and son, Ricky.

Soddy-Daisy Commissioner Adams dies

Jim Adams, a longtime city commissioner for Soddy-Daisy, died Sept. 23, 2020, at the age of 85.

Adams served on the Soddy-Daisy City Commission for 26 years and retired from Dupont after 40 years of service. He was a co-founder of the North Hamilton County Chamber of Commerce.

Officials with the city of Soddy-Daisy announced his death on Facebook.

"It is with great sadness that we share the news of the passing of Commissioner Jim Adams," the statement read. "Commissioner Adams proudly and with strategic vision served the City of Soddy-Daisy for 26 years. He will be missed and forever remembered



Jim Adams

with much gratitude for his contributions to our thriving community."

Initially an appointment to the commission, Adams was then re-elected six times. He had announced in August that he was not planning to seek another term on the commission.

In addition to his service to the city, Adams was a member of Soddy United Methodist Church where he taught Sunday school, was the chairman of the board of trustees, and served in several other roles in the church. He was a world traveler, visiting 30 countries and 49 of the 50 states.

He is survived by his wife of 54 years, Shirley, daughter Jamie, son Chris, four grandchildren, and four great-grandchildren.

Bartlett honors mayor with park pavilion



Mayor A. Keith McDonald along with Alderman Jack Young, Alderwoman Paula Sedgwick, Alderman Bobby Simmons, Parks Director Shan Criswell, Assistant Parks Director Paul Wright, and architects Dean Thomas and Sam Henry from Daholf Thomas Assignt Studio cut the ribbon for the opening of the A. Keith McDonald Pavilion. The pavilion will house the Bartlett Station Farmers Market as well as rentals.

TACP presents Casey Award to Smyrna's Arnold



Smyrna Police Chief Kevin Arnold is the recipient of the Tennessee Association of Chiefs of Police (TACP) 2020 Joe Casey Award. The award was presented by TACP Past President and Retired Metro Police Chief Joe Casey. Chief Arnold began his law enforcement career in 1980 as an officer with the Middle Tennessee State University Police Department, where he served for two years. After serving the next seven years with the Rutherford County Sheriff's Office, Arnold joined the Smyrna Police Department in 1989. Beginning in patrol, he worked his way through the ranks, serving in investigations, as major, and assistant chief. Arnold was appointed chief of the Smyrna Police Department in 2007.

Tullahoma's Berridge is world's tallest firefighter



After three official measurements and other documentation, Tullahoma Firefighter Brandon Berridge has been officially proclaimed the world's tallest firefighter by the Guinness Book of World Records.

Tullahoma Firefighter Brandon Berridge has been confirmed by the Guinness Book of World Records as the world's tallest firefighter.

Berridge, 28, was announced as the holder of the title by Guinness in preparation for World Records Day 2020 on Nov. 18. A native of Winchester, Berridge stands at six-feet, 11.17 inches tall and has been a firefighter with the Tullahoma Fire Department since 2019.

Berridge's journey to world record holder began when he was asked to don the department's fire dog costume for a demonstration. Tullahoma Fire Chief Richard Shasteen joked that Berridge was the tallest fire dog in the world, sparking the decision to apply to the Guinness Book of World Records.

After filling out initial paperwork, Berridge's height had to be documented three times, including once by a doctor, as well as videoed and sent in to the world record committee. Berridge was measured both vertically and horizontally as part of the process.

The Guinness Book of World Records confirmed Berridge as the tallest firefighter in the world, edging out the previous record-holder by five inches. His status was confirmed on the organization's website on Oct. 22.

Over the years, Berridge has learned and cherished the brotherhood of the neighboring firehouses and the relationships that have been cultivated from this profession.

"It truly is one big fire family. I wanted to be a part of something that was bigger than one guy, everything is done together and always for the greater good," Berridge said. "No matter where you are a firefighter in the world, you always have brothers and sisters that have your back when you are in need and a mutual respect between all firehouses."

Berridge told Guinness officials that "confined spaces" and finding clothes that fit him are among the biggest challenges he faces. However, his height also has its advantages. He said that smoke alarm installations, checking higher areas for fires, and scouting out issues that a firefighter of an average height cannot reach are his specialty.

Though Berridge encounters certain obstacles on a regular basis, he has an extremely humble and positive perspective on life and his individuality.

"The world is not necessarily made for taller people, but there are certain aspects where we can shine," he said. "Find what you enjoy and do it. Greet the challenges and conquer them. Height can be an advantage."

Top four reasons your city needs to backup data

BY JOHN HEY
VC3 Chief Strategist

Data loss can happen at any time and you don't want to be caught unprepared. Thankfully, many organizations today recognize the importance of backing up data. But a problem remains.

Data loss incidents have grown more complex and many backup solutions aren't keeping up. To make matters worse, it can be hard to know if your backups are truly working as they should.

So, what are your backups really protecting against?

Hardware Failure and Human Error

These first two are the most common and what most backup solutions are prepared for.

If your PC dies or a server crashes unexpectedly, backups ensure you don't lose the data on that machine. This is may be the most common issue that backups help to solve.

It happens. You or someone on your team accidentally deletes something or mistakenly edits a finished document instead of creating a new one. These mistakes are easily remedied with backups restoring the erased data.

Natural Disasters

Things get a little trickier with natural disasters. Fires, hurricanes, floods, and other natural disasters test your backups in a different way.

These disasters can destroy your onsite servers which highlight the importance of secure offsite storage. This is why so many are moving to a cloud-based data backup solution.

Sometimes we see organizations that think they have offsite backups. But their offsite backup is actually an employee taking a device with data home each night. There are multiple problems with this option:

- Neglects to take it home
- Serious compliance issues are introduced
- Device could be stolen
- Device could be lost

You get the picture. This is a dangerous choice that should be avoided. A cloud backup solution eliminates that risk and takes human error out of the equation.

Cyberattacks

With cyberattacks dominating the news, it's troubling that many



Data loss can lead to serious issues for any organization. To prevent the loss of crucial data, steps like frequent backups and ensuring backups are protected from cyberattacks are necessary.

backup solutions we come across aren't properly configured to really protect you in the case of a security incident.

In a ransomware attack, the bad guys encrypt all your files and demand payment to return the data. If you have properly configured backups you can access your data before the attack happened to restore clean files. However, this situation highlights two important factors.

Backup Retention Policy

Your backup retention policy should cover frequency and length. Your data should be backed up daily, ideally twice a day. You should have access to the last 30 days of daily backups, along with access to monthly retentions from the past 6-12 months.

Why so frequent and for so long? According to IBM, the average time it takes to identify and contain a breach is 280 days. You can improve your detection to decrease the time to detection, but you may need to go back further than you thought.

Backups Separate from Your Production Environment

It's also crucial that your backups

are separate from your production environment. Otherwise, it's possible for the cyberattack to encrypt your backups as well. That would naturally negate the value of having backups in the first place, making them unusable.

Understanding Backup Recovery

We've covered the four reasons you need backups, but it's also helpful to cover how you recover from those issues. Not all backup solutions have the same recovery process – you have two choices:

File-based Recovery

This backup set up saves files and folders, but not your entire operating system and applications. As a result, a full file-based recovery in the event of a natural disaster or cyberattack takes much longer to restore. And, in some cases, you won't have a full restoration. This can mean months of downtime.

Image-based Recovery

In this case, an entire image of your computer is backed up including your operating system, applications, and files. This is a more complex solution, but the result is a much faster and more complete recovery.

It could mean the difference between being down for a weekend with an image-based recovery or being down for several months with a file-based recovery.

Understanding these two options will help you better determine the risk you're comfortable with. Then you can make an informed decision that's right for your organization.

About John Hey

John Hey has multiple layers of executive experience spanning more than twenty-seven years. In this time, John has built and guided high performing teams with a focus on world-class service delivery and consistency. In his current role as Chief Strategist at VC3, one of the leading Managed Service Providers in the country, John helps facilitate acquisitions, inform cybersecurity, and serves on the Leadership Team to bring his experience to bear on corporate strategy. John is deeply passionate about culture, diversity, and continuous learning. John holds CISSP, CBCP, ITIL, and Lean Six Sigma Yellow Belt certifications.

About VC3

VC3 is a leading managed services



provider focused on municipal government. Founded in 1994 with offices across the east coast, VC3 forms partnerships with municipalities to achieve their technology goals and harness their data. In addition to providing comprehensive managed IT solutions, VC3 offers cybersecurity, website design, custom application development, and business intelligence services. Visit www.vc3.com to learn more.

Forbes highlights Lewisburg as one of top 'zoom towns'

LEWISBURG from Page 1

for moves to rural areas from urban ones during the pandemic included a belief that the coronavirus risk is smaller in smaller communities and there is a desire to be closer to relatives during the pandemic.

Similarly, a recent Harris poll found 39% of adults had contemplated a move from urban to rural areas as a result of the pandemic with those under the age of 35 more likely to consider changing their address. Improvements to rural wifi and Internet services are also aiding these changes. A recent Zillow report found that the freedom to telecommute to work and better internet services in more rural areas would encourage millions of Americans to leave behind renting in large urban areas so they could buy homes in cheaper, rural communities.

Lowe said Lewisburg is also seeing similar statistics reflected in those that are coming to the community.

"We were seeing a lot of younger people moving here to some degree prior to COVID," Lowe said. "For rural communities and economic development, keeping our young people has been a theme since the dawn of time. What has been happening is the best and brightest go off to college and then live their mid-to-late twenties in a major metropolitan. When they start having kids, they want to come home to raise those kids in a small town where the teacher knows their names. I think what COVID did and technology in general has done has made us an option to younger people who wouldn't have considered us before because their career needed that metropolitan area."

Bingham said that the city was already seeing industrial growth prior to the pandemic.

"About a year-and-a-half ago,

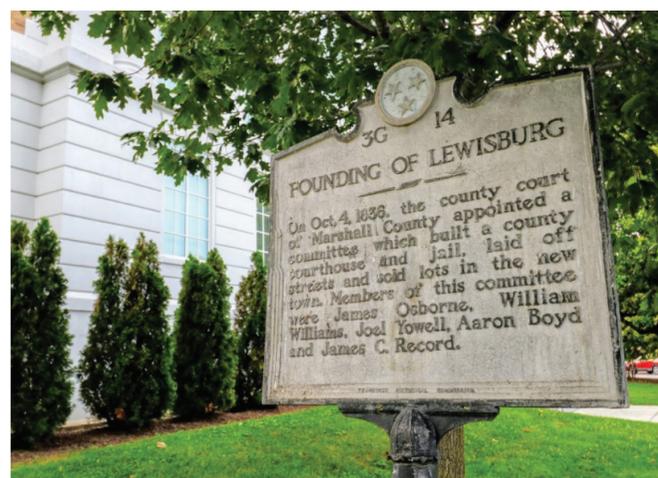
TVA's industrial division contacted us and said we had a lot of growth potential because of the Huntsville Mazda Toyota plant and because we're close to Nashville," Bingham said. "They said we needed more industrial property by the interstate. They gave us \$500,000 to purchase more land, and the Tennessee EDA gave us another \$500,000 to develop a site. That was before Forbes did this article and said the same thing."

After the pandemic, Lowe said Lewisburg is expecting is growth to continue.

"I think COVID accelerated everything that we were already seeing," Lowe said. "Lewisburg was the sixth fastest growing micropolitan area in the nation and fastest in state in 2017. We were growing at about a little over 3% then and have been steady about 2.2 to 2.7% in the past few years. I think we are about to see another fair amount of growth explosion as people are moving out of Nashville proper and into the suburbs and counties. We are getting that next wave of people moving into the suburbs. We are also getting that momentum from Huntsville. A lot of our growth is coming from Williamson, Davidson, and Rutherford counties, but since the pandemic we're seeing growth from Florida, California, Illinois, New York, Arizona, and Nevada."

Bingham said that the city's location between two major metropolitan areas and its proximity to Interstate 65 make it an ideal location.

"We are on the interstate and are strategically located between Huntsville, which is booming, and Nashville," Bingham said. "However, we still have our sense of community here. We have people moving in from all over. It's unbelievable. We have had people move in from Las Vegas, California, and the Midwest, as well as from Spring Hill, Franklin,



Broadband access, a strategic location along an interstate between two major cities, and cheaper real estate are among the reasons small towns like Lewisburg are becoming more attractive during the pandemic.

and Nashville."

One of the most essential ingredients to the success of communities like Lewisburg is reliable, fast internet service.

"We can supply broadband for remote working and stream television," Lowe said. "Broadband has become as essential as water,

electric, and gas. You need those speeds to stream, remote work, and those sorts of things. By and large, you can find a spot in our area that has more than enough speed to do what you want to do. We are trying to make that pivot as much as we can through helping our local broadband providers get grants."

Lowe said Lewisburg is one of many communities looking into ways to prepare for the way the pandemic is changing the economy and how Americans work.

"I think we are going to see virtual-remote working and the move to automation inside the manufacturing environment continue," he said. "We are looking into training for entrepreneurship training for those who want to work at home, provide some co-working and maker spaces, and offer training for people on how to remotely work from home. I think co-working is going to change after the pandemic because some people can't just work from home. I think co-working will come back with more spread-out spaces."

Whatever the future holds, Lowe said the way we work has changed for good.

"It's just a matter of capacity building," he said. "Some communities are in better position to develop based on the new virtual world and the new COVID world where we live. Another silver lining from COVID is all of the grant programs and funds that have been developed to make sure we keep pace and don't get left behind. In some ways, this has leveled the playing field nationally, and we are all in the same boat."



The Tennessee Drug Card is a way to provide FREE prescription benefits to residents of your city. Contact Natalie Meyer if your community would like to have FREE customized cards for your residents and employees. Phone: (888) 987-0688, or email: natalie@tennesseedrugcard.com; www.tennesseedrugcard.com

STATE BRIEFS



Tennessee Gov. Bill Lee and Education Commissioner Penny Schwinn have called for removing negative consequences for schools and educators associated with student assessments for the 2020-2021 school year. Student assessments will be conducted as planned. Lee said his administration will work with the General Assembly to “bring forward a solution for this school year that alleviates any burdens associated with educator evaluations and school accountability metrics.” Similar measures were taken for the 2019-2020 school year as the coronavirus pandemic began just before standardized testing was scheduled to begin statewide.

The Tennessee Board of Regents has awarded grants to faculty teams at seven community colleges to create learning materials for their courses that students will use for free, in lieu of commercially published textbooks. This is an effort to continue to work to reduce the costs of college attendance and increase equity in student outcomes. The grants totaled \$314,536 and will be distributed to 12 faculty and staff teams who will use free or low-cost Open Educational Resources (OER) to create student learning materials for several general education courses. The first round of grant funding has been awarded to Chattanooga State Community College, Columbia State Community College, Nashville State Community College, Northeast State Community College, Pellissippi State Community College, Roane State Community College, and Southwest Tennessee Community College. A UT report found that students spend an average of \$119.18 on textbooks and other materials per course, that 44% of students did not buy the materials due to their costs, 29% have taken fewer courses due to the costs, and 17% have earned a poor grade because they could not afford the required materials.

Finance and technology, company headquarters, automotive, distribution and logistics industries are the careers in the highest demand in Tennessee according to a new report released by the Tennessee Department of Economic and Community Development. The Labor and Education Alignment Program (LEAP) report calls attention to occupations that are strategically important to

the growth of the state economy and to TNECD’s expansion and recruitment efforts. In addition, STEM occupations with high employer demand are also indicated throughout the report. This year’s report also addresses potential new trends that could emerge from the COVID-19 pandemic and includes a new section highlighting where in-demand positions intersect with high levels of unemployment claims in 2020, as reported by the Tennessee Department of Labor and Workforce Development. For each region of Tennessee, approximately 60 to 100 occupations that businesses need to fill are identified in the report. The study analyzes key metrics such as median wage, online job postings, hires and projected job openings.

The state of Tennessee was ranked the tenth best employer by the state by *Forbes* magazine out of 75 companies with 500 or more employees. Only three other state governments in the south were recognized on their respective lists with the next highest-ranking state being Louisiana coming in on its list at No. 25. Private sector employers on the Tennessee top 10 ranking included 3M, Whole Foods Market, FedEx, and UnitedHealth Group. To determine the list, *Forbes* enlisted Statista to survey 80,000 Americans working for businesses with at least 500 employees. Respondents rated their employers on a variety of criteria, including safety of work environment, competitiveness of compensation, opportunities for advancement, openness to telecommuting, and if they would recommend their employer to others.

More than \$27 million were wagered during Tennessee’s first week of legalized online sports betting, according to officials with the Tennessee Education Lottery. Between Nov. 1 and Nov. 8, Tennesseans wagered \$27.4 million, which generated \$509,000 in tax money. Of that tax money, 15% will go into the state’s general fund while 80% will go into the state’s education lottery scholarship fund. The remaining 5% funds gambling addiction programs. The state has approved three operators who can take bets from those who are 21 years or older and physically in the state of Tennessee. Unlike states that allow casinos, all sports gambling in Tennessee is done over the internet, often through mobile apps or websites.

UT, Tennessee RiverLine launch Tennessee RiverTowns program

Three Tennessee cities and five counties are among 15 communities selected to participate in the inaugural cohort of a new program aimed to increase collaboration among cities located on the Tennessee River.

The Tennessee RiverTowns Program is a joint initiative between the University of Tennessee at Knoxville and the Tennessee RiverLine Partnership to create the Tennessee RiverLine, North America’s next great regional trail system.

Clifton, Knoxville, and South Pittsburg will join Benton, Hardin, Loudon, Stewart, and Roane counties in Tennessee as part of the project. The Alabama cities of Bridgeport, Decatur, Guntersville, Htsville, and the Shoals along with Kentucky’s Calvert City and Paducah–McCracken County will also join the project.

The program is a three-stage initiative that cultivates collaboration among river communities around the Tennessee RiverLine, envisioned as a continuous system of paddling, hiking, and biking experiences along the Tennessee River’s 652-mile reach.

Participating communities will benefit from economic development and entrepreneurship opportunities, quality of life amenities, and increased access to river experiences that improve public health and stewardship of natural resources. In the third stage of the program, communities will earn the official designation of a Tennessee RiverTown as part of the Tennessee RiverLine.

For the inaugural cohort, the



Kayakers and paddlers take advantage of recreation opportunities on the Tennessee River in Knoxville.

partnership received 22 applications representing more than 936,000 community members. Criteria for selection included a demonstrated understanding of the Tennessee RiverLine vision and its guiding principles, as well local partnerships necessary to sustain an applicant’s participation in the program. Any Tennessee River community can apply for future cohorts.

Communities that were unable to apply this year can apply during future enrollment periods beginning in summer 2021. The program follows the overwhelming interest received in summer 2019 through the Tennessee RiverLine Pilot Community Program. Five pilot communities were selected to share feedback and ideas on the Tennessee RiverLine vision and to begin the process of becoming part of the Tennessee RiverLine, and these five communities are mem-

bers of the first RiverTowns cohort.

Called North America’s next great regional trail system, the Tennessee RiverLine originated in 2016 in UT’s School of Landscape Architecture, housed jointly within the College of Architecture and Design and the Herbert College of Agriculture. Today it is administered by the Tennessee RiverLine Partnership with ongoing strong financial support from UT and the Tennessee Valley Authority.

The Tennessee RiverLine Partnership was founded as a diverse group of river advocates, including UT, TVA, the National Park Service’s Rivers, Trails, and Conservation Assistance Program, and several other organizations and agencies, to achieve the Tennessee RiverLine vision.

Learn more about the Tennessee RiverTowns Program and stay up to date with programs and initiatives at tnriverline.org.

State October revenues exceed expectations

Tennessee Department of Finance and Administration Commissioner Butch Eley announced that Tennessee tax revenues exceeded budgeted estimates in October. Overall October revenues were \$1.2 billion, which is \$38.2 million more than October of last year and \$134.8 million more than the budgeted estimate. The growth rate for October was 3.39%.

“Tennessee’s economy continues to recover as October’s monthly revenue growth exceeds expectations,” Eley said. “We are pleased to see growth over three percent from the same month last year. Sales tax revenues were \$110.6 million more than the estimate for October and the October growth rate was 5.81% with year-to-date growth rate of 3.73%. Even though we are presently exceeding expectations, we will continue to proceed cautiously and closely monitor our revenue and expenditure patterns for the remainder of the fiscal year.”

On an accrual basis, October is the third month in the 2020-2021 fiscal year.

General fund revenues for October were \$125.2 million more than the budgeted estimate, and the four other funds that share in state tax revenues were \$9.6 million

more than the budgeted estimates.

Franchise and excise combined revenues for October were \$55.2 million, which is \$11.7 million more than the budgeted estimate of \$43.5 million. Due to the high volatility of these taxes the growth rate for October was 26.19% and the year-to-date growth rate is 3.48%.

Gasoline and motor fuel revenues decreased by 17.22% for October but were \$1.3 million more than the budgeted estimate of \$106.5 million. Adjusting for a large \$23.3 million one-time motor fuel tax payment made last year at this time, gasoline and motor fuel revenue growth was a positive 0.84% for the month.

Motor vehicle registration revenue receipts increased by 6.57% and were \$2.7 million more than the October estimate. Tobacco tax revenues for the month were \$0.2 million less than the budgeted estimate of \$18.9 million. The growth rate for October was negative 2.36%.

Privilege tax revenues were \$8 million more than the budgeted estimate of \$35.2 million and the year-to-date growth rate is 13.90%. Business tax revenues increased by 15.18% and were \$2 million more than the budgeted estimate.

Income tax receipts were \$3 million more than the October estimate and mostly flat compared to the same month last year. Mixed drink, or liquor-by-the-drink, taxes were \$3 million less than the October estimate, and on a year-to-date basis, revenues are 42.06% lower than last year.

All other tax revenues were less than estimates by a net of \$1.3 million.

Year-to-date revenues for three months are \$447.4 million more than the budgeted estimate. The general fund has exceeded estimates by \$433.2 million and the four other funds that share in state tax revenues exceeded estimates by \$14.2 million.

The budgeted revenue estimates for 2020-2021 are based on the State Funding Board’s consensus recommendation of November 26, 2019 and adopted by the second session of the 111th General Assembly in June 2020. Also incorporated in the estimates are any changes in revenue enacted during the 2020 session of the General Assembly. These estimates are available on the state’s website at <https://www.tn.gov/content/tn/finance/fa/fa-budget-information/fa-budget-rev.html>.

TML needs city contact information

We need help maintaining our database with the most up-to-date city information. Whenever we have a wrong address, the U.S. Postal Service charges TML for returned mail.

But more importantly, when the Legislature is in session, you could miss out on vital information. That is why it is so important that TML has the most up-to-date city information. Please send your updates to Jackie Gupton at jgupton@TML1.org, or Debbie Kluth at dkluth@TML1.org, by phone at 615-255-6416.



No loan is too large or too small



The City of Milan recently closed on a \$1.5 million fixed rate loan with the Tennessee Municipal Bond Fund (TMBF) issued to finance electric system improvements. Seated L to R: Jason Griggs, Superintendent of Public Utilities; Milan Mayor B.W. Beasley; and Autumn Stewart, City Recorder. Standing is Tommy Green, TMBF Marketing Representative.



The City of McKenzie has used the TMBF programs since 1987. McKenzie recently closed on three refunding issues in order to lower the rate of interest on the debt. The General Obligation Refunding Bond is in the amount of \$2,648,995 and was placed with a local bank in McKenzie. From L to R Jennifer Waldrup, City Recorder; McKenzie Mayor Jill Holland; and Tommy Green, TMBF Marketing Representative.

See us for your special projects needs.
(615) 255-1561



TENNESSEE MUNICIPAL BOND FUND

More than 200 cities hold municipal elections in November

MUNICIPAL from Page 1
against.

In East Ridge, residents voted to remove residency requirements for the municipal judge with 5,708 voting for the measure and 2,476 voting against. Franklin voters also cast their ballots in favor of an annexation referendum concerning several properties in the city's southeast with 18 votes for and 4 votes against.

Other results are as follows:

ADAMS

City Commission (vote 2)

Megan Baird - 112
Donna Boisseau* - 103
Jay Hall - 153

ADAMSVILLE

Mayor

William David Leckner* - 704
Jeffrey Pyron - 241

Commission (vote 2)

Ryan Buresci - 371
Emily Hopper* - 700
Matt Wood - 666

ALCOA

City Commission (vote 2)

Stephen T. Biggar - 1,405
Jim Buchanan* - 2,058
Tracey D. Cooper - 1,539
Joshua Gregory - 845
Harry Grothjahn - 445

ALLARDT

Alderman (vote 3)

Yvonne M. Gernt - 223
Richmond J. Smith - 229
Michael G. Wiley* - 197

ALTAMONT

Mayor

Jana Barrett* - 272

Alderman (vote 2)

Jody A. Campbell* - 281
Linda King Roberts* - 259

ARDMORE

Alderman (vote 3)

Ken Crosson - 275
Garon Hargrove* - 228
Wayne Harvell - 256
Paul T. Van Manen - 167

ATHENS

City Council (vote 2)

Jordan Curtis - 2,955
Frances Witt McMahan - 2,863
Eric Morrow - 2,079

ATOKA

Alderman (vote 3)

Gaetano "Guy" Critelli* - 1,124
Brett A. Giannini* - 2,382
Jeremy Lightsey - 1,183
Cody Pace - 1,350
Penny Pace - 1,263
Christy Renfrow - 1,662

ATWOOD

Alderman (vote 2)

Taylor Coulter - 162
Ricky Long* - 270
Mike Tolley - 222

AUBURN TOWN

Mayor

Roger Turney* - 105

Alderman (vote 6)

Rita Davis* - 91
Janice M. Fletcher* - 83
Tina R. Fletcher* - 82
Martye Jean Harris* - 71
Dean Nichols* - 78

BANE BERRY

Commissioner (vote 2)

Audrey Hanchett - 155
Donna Hernandez* - 200

BARTLETT

Alderman Position 4

Bobby Simmons* - 24,122

Position 5

Jack T. Young* - 23,208

Position 6

Kevin Quinn - 12,437
Paula Sedgwick* - 12,376

BEAN STATION

Alderman (vote 2)

Jeffrey L. Atkins* - 720
Johnny Brooks - 501
Patsy Winstead Harrell* - 544
Ron Wonderly - 91

BEERSHEBA SPRINGS

Commissioner (vote 2)

Jackie Eubanks* - 160
Letease King - 120

BELLE MEADE

Commission (vote 2)

Haley Dale - 1,191
James V. Hunt* - 1,454
Charles M. Thornburg - 1,032

BENTON

Mayor

Jerry Stephens* - 455
Randy Yates - 220

Commissioner (vote 2)

Joe Jenkins* - 419
Garry McDonald* - 361
Rhonnie Prueitt - 319

BIG SANDY

Alderman (vote 2)

John N. Clement III* - 191

BLAINE

Alderman (vote 3)

Gabe Black* - 681
Tyler Braden - 670
Jimmy Copeland* - 627

BRADEN

Commissioner

Mike Vanstory* - 158

BRADFORD

Mayor

Ray Arnold* - 201
Dwayne Reynolds - 245

* indicates incumbent

Alderman (vote 2)

Kristopher Hardin - 314
Dustin Williams - 301

BRIGHTON

Mayor

Stephanie Chapman-Washam - 732
A.W. "Gus" Smith - 438

Alderman (vote 4)

David Boone - 429
Eunice "Sonny" Foster - 468
Kristin L. Gardner - 391
David Grape - 155
Shane Greer* - 434
Melissa Sartain - 597
George W. Smith* - 311

BRUCETON

Alderman At-Large (vote 3)

Chris Cole - 425
Robert T. Higdon* - 437
Cliff Sturdivant* - 446

BULLS GAP

Alderman (vote 2)

Susan Williams* - 196
Gaylon Williams* - 168

BURLISON

Council (vote 2)

Julie Howard* - 154
James M. Kenny - 91

BURNS

Mayor

Landon S. Mathis* - 722

Commissioner (vote 4)

James M. Anderson - 561
Kevin D. Bland - 446
Jim Davis - 509
Ramsey Hedgepath - 261
Sammy Spann - 420
Chad Tidwell - 508

CALHOUN

Commissioner (vote 3)

Dennis H. Goodine* - 181
Evan Thomas* - 165
John Walker - 112

CAMDEN

Alderman (vote 3)

Debbie Arnold Baldwin* - 576
Dene Cox Board - 170
Brent Hedge* - 861
Richard Smith* - 281
Jamie Townsend - 479
Rosanne Kelley Ward - 713

CARTHAGE

Alderman (vote 3)

Stephen Babcock - 452
Barbara Kannapel* - 441
Jesse Peters - 382

CARYVILLE

Mayor

Robert Stooksbury* - 416

Alderman Ward 1

Patrick Pebley* - 393

Ward 2

Eric Jones* - 371

Ward 3

Lloyd Lawson* - 376

CEDAR HILL

Commissioner (vote 2)

John Edwards - 95
Jenna L. Traughber - 53

CENTERTOWN

Mayor

Joel Akers* - 144

Alderman (vote 2)

Jerry L. Lorance* - 124
Ramona A. Mathis* - 94

CHURCH HILL

Mayor

Dennis W. Deal* - 2,092
Kenny W. Lunsford Jr. - 950

Alderman (vote 3)

Kathy Christian - 1,920
James Grigsby* - 1,385
Tom Kern* - 1,251
Gregory Tipton - 1,342

CLARKSVILLE

Council Ward 3

DaJuan Little - 1,890

Council Ward 4

Tim Chandler* - 842
Wallace Redd - 1,345
Margaret Thompson - 904

Council Ward 5

Joey Dasinger - 585
Melissa Eldridge - 1,720
Jason Knight - 2,318

Council Ward 8

Wanda A. Allen - 3,241
Faye Rennell Hobson - 1,142

Council Ward 9

Scott Comperry - 1,119
Christopher Lanier - 694
Brad Morrow - 681
Karen Reynolds - 1,929

Council Ward 11

Jimmy Brown - 1,425
Ashlee Evans - 1,580
Gary W. Norris* - 1,120

Council Ward 12

Trisha Butler - 1,792
Jon Lockwood - 617
Joe Shakeenab - 1,679
Guy Stanford Jr. - 705
Adam Walker - 323
David Webb - 356

Judge

Charles Smith* - 40,170

CLIFTON

Commissioner (vote 1)

Stacy M. Huntingford - 130
Mark Staggs - 152
Eva Ruth Warren* - 146

CLINTON

Ward 1

Robert Herrell* - 3,432

Ward 2

Larry Gann* - 3,438

Ward 3

Jimmy N. McBride* - 3,449

COALMONT

Mayor

Tom Meeks - 271

Alderman (vote 2)

Gary R. Clements - 137
Rick Rust* - 250

COLLEGEDALE

Commissioner (vote 3)

Debbie Baker* - 1,659
Alexander Brown - 1,294
Johnnie Hoskins - 1,207
Tim Johnson* - 1,510
Katie A. Lamb* - 1,739
Matthew Sadler - 1,126
Christopher Twombly - 1,184

COLLIERVILLE

Mayor

Stan Joyner* - 24,371

Alderman Position 3

Harold Curtis Booker - 10,256
Thomas J. Swan - 2,825
John Worley* - 10,907

Alderman Position 4

William Boone - 6,520
William Lambert - 1,004
Missy Marshall - 7,589
Rick Rout - 4,060
Scott Rozanski - 3,307
Robert Smith - 1,526

Position 5

Gregory Frazier - 10,967
John E. Stamps* - 12,206

(The Collierville Position 3 and 4 seats will have runoffs as no candidate received more than 50% of the vote. Worley and Booker will face off for the Position 3 seat while Marshall and Boone will face off for the Position 4 seat.)

COLLINWOOD

Commissioner (vote 3)

James Glenn Brown* - 243
Debie Dicus Cole Pigg* - 216
Jeremiah M. Stults* - 228

COLUMBIA

Ward 1

Davena Hardison - 1524
Carl McCullen* - 1469

Ward 2

Ken Wiles* - 1889

Ward 3

Anthony Greene* - 1863

Ward 4

Kenny Marshall - 1401
Andrea Sykes Poynter - 1325
Eric Previti - 1145

Ward 5

Danny Coleman - 1674
Adam Runyon - 1420
Tim Thomas - 457
Jeremiah Wright - 519

COOPERTOWN

Mayor

Lee Canfield - 539
Glen Guyor* - 504
Becca Werner - 1,227

Ward 1

Randee Masters - 885

Ward 2

Ruby Cash* - 1,004

COPPERHILL

Mayor

Dale Blue - 61
Kathy Stewart* - 79

Alderman (vote 4)

Cecil Arp - 92
Jimmy Scott Brooks* - 85
Charles Burnette - 77
Horace D. West - 66

CORNERSVILLE

Mayor

Hardin Brown - 184
John Luna - 206

Alderman (vote 2)

Christopher Brian Haley - 330
James H. Wolaver* - 352

COTTAGE GROVE

Mayor

Gary A. McCaig - 41

Alderman (vote 4)

David Alan Jackson - 29
John Weiher III* - 28

COVINGTON

Alderman District 1

John E. Edwards - 465
Jerry Hall - 244
William Muex - 53

Alderman District 2

Jere Mason - 314
Houston Moss - 151
Chris Richardson - 466
Foreeta Y. Yarbrough - 270

Alderman District 3

C.H. Sullivan* - 743

CRAB ORCHARD

Mayor

Emmett H. Sherrill* - 190
Jeff Sherrill - 143

CROSS PLAINS

Commissioner (vote 3)

Daniel Chaney* - 531
Jimmy Stark* - 594
Jason Young* - 554

CROSSVILLE

Council (vote 2)

R.J. Crawford - 1,847
J.H. Graham III* - 1,638
Ralph Randall Reagan - 1,236
Scott Shanks* - 1,972

CUMBERLAND

Mayor

David E. Dunlap - 69
Gary "Whitey" Vaughn* - 86

More than 200 cities hold municipal elections in November

Ward 3 Russ Edwards* - 2,622	Tara Stockton* - 2,433 Stephanie Wright* - 2,337	Alderman (vote 3) Sally S. Brock - 1,701 Stacey Harvey - 1,337 Rickey L. Jones - 1,064 Rachel Hoover Kirby* - 1,382 Dennis C. Kronlage - 546 Nathan Maxwell - 878 Jay Medley - 1,081 Keri Curtis Morton - 1,069	Alderman (vote 3) Ray Deneka - 1,520 Lonnie Glass* - 1,876	PLEASANT VIEW Mayor Bill Anderson - 1,387 Heather B. Hardwick - 1,102 Alderman (Vote 2) Ronnie Curtis - 773 Jill Niccolich - 1,470 Kyle L. Pritchett* - 1,377 Larry Carpetman Vernon - 471
Ward 4 Andrew C. Bolt* - 2,055 Karen Dixon - 2,913	KINGSTON SPRINGS Commissioner (vote 3) Carolyn M. Clark - 866 Tony Gross* - 1,101 Glenn Remick* - 1031 Todd Verhoven - 676	MEDINA Mayor Vance Coleman* - 1,010 Mary E. Varner - 468 Josh Youmans - 820 Alderman (vote 2) Samuel J. Gilley* - 1,559 Vanessa Presson* 1,159	NEW HOPE Mayor James BoBo Easterly - 79 Rhonda Lawson - 111 Mark Myers* - 324 Alderman (vote 2) - Quinton Choate* - 368 Jerry Crosslin - 289 Unexpired (vote 2) Billy Frame - 304 Mark Phillips - 335	PORTLAND Alderman (vote 4) Penny Barnes - 2,020 Thomas Dillard* - 1,591 Lloyd Dunn - 470 Gail Gentry - 1,151 Jody McDowell* - 2,320 Chirag Patel - 546 James Toney - 843 Brian Woodall - 2,153
Ward 5 Rachel Collins - 3,412 Craig Garton - 2,994	LAFOLLETTE Mayor Michael Ray Stanfield* - 1,499 City Council (vote 2) - Bill Archer* - 430 Joe Bolinger - 239 Keith E. Codell - 131 Mike Evans - 369 Phillip L. Farmer - 635 Hansford Hatmaker - 298 Wayne Kitts - 576 Sonya Lee - 295 Lonnie Wilson* - 226	MIDDLETON Mayor Jackie Lane Cox* - 132 Robert "Evan" Mott - 145 Alderman (vote 5) Randal D. Bishop* - 230 David Bo Callahan* -188 James S. Simpson Jr.* - 155 Kevin Speck* -67 Sharon Bishop - 86	NEW MARKET Mayor Danny Whillock - 538 Alderman (vote 2) Wayne Guinn - 237 Maurice Solomon* - 339 David Stapleton - 334	PULASKI Alderman (vote 3) John Amlaner - 386 Zacchaeus Garrett - 749 Ricky Keith* - 992 Randy Massey* - 1,345 Larry Worsham - 1,235
Ward 6 Cassie Cummings - 805 Matt Stamper - 1,545 Jim Waters* - 2,384	LAGRANGE Mayor Earl M. Smith - 88 Alderman (vote 6) Benjamin Thomas Cowan - 78 Gregory Gene Kinney - 67 William R. Kitchens III - 71 Rhonda Nolan - 63 Justin Waverly Smith - 73 Bill Williams - 63	MILLERSVILLE Commissioner 4-year term (vote 3) Keith Bell* - 996 Timothy Lassiter* - 1,047 Larry Petty* - 668 Cristina Templet - 792 Commission Unexpired Term Tommy Long - 1,729	NEW TAZEWELL Mayor Jerry H. Beeler* - 800 Alderman Ward 1 Jeffrey M. Lewis - 767 Ward 2 Franklin Essary* - 800 Ward 3 Roger Poore* - 762	PURYEAR Mayor David Varner* - 178 Alderman (vote 2) Rebecca Haynes* - 139 Bill Robinson* - 115
HENRY Mayor Dane W. Allen - 76 Dustin Odom - 1,167	LAKELAND Commissioner (vote 2) Jim Atkinson - 4,564 Scott Carmichael - 3,292 Wesley Alan Wright* - 4,272	MILLINGTON Mayor Terry Jones* - 3,336 Alderman Position 5 Thomas McGhee Sr.* - 3,227 Alderman Position 6 Don Lowry* - 3,216 Alderman Position 7 Mike Caruthers* - 2,428 Tom Stephens - 981	NEWBERN Mayor Pam Mabry* - 855 Daniel Watson - 374 Alderman (three) Mark Lamb* - 874 Nicky Evans Thomas* - 759 Randy Wolf* - 768	Recorder Verla Smith* -190
HORNBEAK Mayor Dennis W. Dozier* - 68 Don Petty - 163	LAKESITE Commissioner (vote 3) Bob Bishop - 568 Valerie J. Boddy - 642 David Howell* - 660 Curtis L. Jones* - 388 Bill Neighbors* - 349	MILLINGTON Mayor Terry Jones* - 3,336 Alderman Position 5 Thomas McGhee Sr.* - 3,227 Alderman Position 6 Don Lowry* - 3,216 Alderman Position 7 Mike Caruthers* - 2,428 Tom Stephens - 981	NIOTA Commissioner (vote 3) Renee Brakebill - 145 Marshall D. Dilbeck* - 153 Scott Wallace* - 150 Allen Johnny Watkins* - 111	RAMER Commissioner (vote 3) George Armstrong* - 125 Bobby Wardlow - 118
HOLLOW ROCK Alderman (vote 3) Curt Lumley* - 206 Morris L. Rogers* - 214	LA VERGNE Alderman (vote 2) Calvin B. Jones* - 3,552 Steve Noe* - 4,649 John R. Skinner - 1,819 Kathy Tyson - 3,008 Dennis R. Waldron - 4,034 Alderman Unexpired Term Graeme Coates* - 6,127	MILLINGTON Mayor Terry Jones* - 3,336 Alderman Position 5 Thomas McGhee Sr.* - 3,227 Alderman Position 6 Don Lowry* - 3,216 Alderman Position 7 Mike Caruthers* - 2,428 Tom Stephens - 981	NORMANDY Alderman (vote 2) Kara Brannon - 149 Sandy Jones - 148	RED BANK Commissioner At-Large Rick Causer - 2,282 Pete Phillips - 2,311 Commissioner District 1 Hollie Berry - 3,416 Tyler Howell* - 1,736 Commissioner District 2 Bill Cannon - 835 Stefanie Dalton - 2,658 Mitchell Meek - 1,595
HORNBEAK Mayor Dennis W. Dozier* - 68 Don Petty - 163	LA VERGNE Alderman (vote 2) Calvin B. Jones* - 3,552 Steve Noe* - 4,649 John R. Skinner - 1,819 Kathy Tyson - 3,008 Dennis R. Waldron - 4,034 Alderman Unexpired Term Graeme Coates* - 6,127	MILLINGTON Mayor Terry Jones* - 3,336 Alderman Position 5 Thomas McGhee Sr.* - 3,227 Alderman Position 6 Don Lowry* - 3,216 Alderman Position 7 Mike Caruthers* - 2,428 Tom Stephens - 981	NORRIS City Council (vote 5) Bill Grieve* - 604 William P. Grinder - 654 Ron Hill* - 551 Jill Holland - 646 Chris Mitchell* - 625 Loretta Ann-Painter* - 561	RIDGELY Mayor Renae N. Bledsoe - 265 Bill Davis - 376 Alderman (vote 6) Bob Cairns - 235 Nancy Crane - 275 Brenda Crittenden* - 358 Rose M. Currin -228 Lilbern Henson - 312 Greg Kolwyck - 201 Don Moore - 353 Dennis Richardson* - 288 Frankie Sharp* - 323 Tony Stoneburner - 217
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More than 200 cities hold elections

Ray Tolley - 95
SAULSBURY
 Mayor
Jim Daniel* - 44
 Alderman (vote 5)
Rich Emerson* - 38
Carl L. Hayes* - 35
Kenneth R. Hines - 36
Johnny Smith* - 36
Jan Ward* - 27
SAVANNAH
 Commissioner (vote 3)
Kent Collier - 1,761
Bob Shutt* - 1,924
Matthew C. Smith - 1,787
SHARON
 Mayor
Ali Statler - 367
 Alderman At-Large (vote 2)
 Austin Bond - 160
Steward Broussard* - 251
 Jesse Lee Doster - 161
Wanda Hamlin* - 213
SHELBYVILLE
 Ward 1
Henry Feldhaus* - 447
 Ward 3
Gary W. Haile - 738
 Ward 5
Stephanie Isaacs - 375
 Jean Pruitt* - 316
SIGNAL MOUNTAIN
 Council (vote 3)
Vicki Anderson - 3,246
Andrew Gardner - 3,308
 Cheryl Graham* - 3,017
Charles Poss - 3,271
SILERTON
 Mayor
 William Beshires* - 46
 Alderman (vote 5)
Frankie J. Lambert - 36
Gail S. Mayfield - 38
John R. Naylor - 39
Rickey Leon Wilson - 37
Stanley Rush - 9
SLAYDEN
 Mayor
Diane Zwingle Harrison
 Council (vote 3)
Roger Dale Harrison - 45
Mary Smathers* - 55
 Deborah Smith* - 49
Wayne White - 51
SMYRNA
 Council (vote 3)
Tim Morrell* - 10,465
Racquel Peebles* - 11,598
Steve Sullivan* - 9,268
SODDY DAISY
 Council (vote 3)
Jim Coleman - 3,158
Steve Everett - 3,470
 Max Lowe* - 2,403
 Billy Murray - 1,636
Gene-o Shipley* - 3,405
SOMERVILLE
 Mayor
Ronnie Neill* - 1,002
 Alderman 1
Sandra O. Myers* - 934
 Alderman 2
Colin Rosser - 926
 Alderman 3
Mike French* - 883
SOUTH FULTON
 Mayor
David W. Lamb* - 785
 Commission Ward 1
Beatrice Wilcox* - 130
 Commission Ward 4
Cody Caksackkar - 274
SOUTH PITTSBURG
 Mayor
 Ronald W. Hudson - 424
 Paul Don King - 309
Samantha B. Rector* - 448
 Commission District 1
 Ruric Brandt - 99
 Jimmy Paul Haley Jr.* - 132
Cheryl Kellermann - 134
 Commission District 2
Allison Buchanan - 179
 Ray Powers - 45
 Rob Woodfin* - 117
SPENCER
 Alderman (vote 2)
Drew Campbell* - 291
Darrell Nance - 268
 Jeffery Walling* - 233
 Tyler Walling - 176
SPRINGFIELD
 Mayor
 Buzzy Poole - 2,552
Ann Schneider* - 3,320
 Ward 4
Tim Harris* - 1,252
 Ward 5
Lisa Arnold* - 658
 Ward 6
Emily C. Green - 568
 Henry Clay Sneed* - 466
STANTON
 Mayor
Allan Sterbinsky* - 131
 Alderman (vote 4)
Robert "Rooster" Dancy - 111
Linda L. Jones - 118
Laura P. Smith* - 107
Ward E. Smith* - 99
STANTONVILLE
 Mayor
Larry Russell* - 115
 Alderman (vote 2)
Jeremy McDaniel - 120
Layne Moffett - 113

SUNBRIGHT
 Mayor
 Jamie Gilreath - 82
Karen Melton* - 153
 Alderman (vote 1)
Darryl Jennings - 198
SURGOINSVILLE
 Alderman At-Large (vote 3)
Warren C. Bishop - 406
Randall L. Collier - 563
Bobby Jarnagin* - 490
 Rita Thompson - 321
TAZEWELL
 Mayor
Bill Fannon* - 611
 Ward 1
Donald L. Smith* - 562
 Ward 1 (unexpired)
Russell "Rusty" DeBusk* - 584
 Ward 2
Johnny Ramsey* - 566
 Ward 3
Jo-Ann V. Bunch* - 582
TELLICO PLAINS
 Mayor
Marilyn F. Parker - 220
 Roger L. Powers - 136
 Alderman (Vote 4) -
Perry Brake - 198
Robert W. Hamilton* - 252
Cynthia McDaniel - 217
Joyce A. Daniel - 194
 Recorder
Jo Cagle - 326
THOMPSON'S STATION
 Alderman (vote 2)
 Lauren Gaudio - 1,660
Brian Stover* - 1,970
 Rebecca K. Watson - 1,834
Andrew Zinn - 1,887
THREE WAY
 Alderman 2
Danny Wade* - 1,055
TOONE
 Mayor
Jackie Kelley - 51
 David Wayne Williamson - 50
 Alderman (vote 6)
Arthur Chism - 74
Johnnie Chism* - 86
Mary Ellison - 81
Keith Foote* - 74
Bedford Forrest West Jr* - 67
Karen Lambert - 22
TRACY CITY
 Alderman (vote 2)
 James "Bubba" Conry* - 172
 Patrick Fann - 30
Derryl Graham - 186
 Theron E. Gross* - 120
 Kalene Hankins - 94
Jimmy Harris - 179
 Brandon Parson - 164
TREZEVANT
 Mayor
Bobby James Blaylock* - 246
 Bobby McAlexander - 3
 Alderman (vote 3)
Robert M. Argo - 217
Christy Creysse - 192
Leon Lyell - 194
TRIMBLE
 Mayor
Christy Belonio - 189
 Alderman (vote 5)
Don B. Byrd* - 129
Scotty Funderburk* - 153
Benjamin R. Sturdivant* - 138
TROY
 Mayor
Deanna A. Chappell* - 497
 Alderman (vote 5)
Lana Carson - 314
Ross Clark - 278
J. Bryant Cruce - 265
 Tim Herren - 218
 Stan Mitchell - 198
Daniel Pardue* - 270
Kristi Scarborough - 291
 Jesse K. Whitesides* - 160
TUSCULUM
 Commissioner (vote 2)
Barbara J. Britton* - 626
Alan Corley* - 685
 O.J. Early - 305
UNICOI
 Mayor
Kathy Bullen - 1,034
 Johnny Lynch* - 778
 Alderman (vote 2)
Debbie Bennett - 1,117
Roger Cooper - 808
 Jeff Linville* - 677
UNION CITY
 Council At-Large
Randy Barnes* - 2,816
 Cynthia Parker - 808
 Ward 2
Katie Keathley* - 555
 Ward 3
Beverly Dianne Eskew* - 566
 Ward 5
 Glenda Chrisp - 547
Jim E. Douglas* - 666
 Judge
Allen Nohsey* - 3,283
VANLEER
 Alderman (vote 5)
Chris Farmer* - 144
Elizabeth Farmer* - 133
Marcus L. Gilmore Jr.* - 111
Dwight D. McIlwain* - 138
VIOLA
 Mayor
Trent Prater - 45
 Rhonda F. Smith - 16

Kimberly Templeton - 6
 Alderman (vote 5)
Carolyn Gaffin Garetson* - 53
Chris Perry - 44
Arzie C. Templeton III - 39
Arzie C. Templeton Jr - 38
Susan Wilson - 47
VONORE
 Alderman (vote 2)
James "Hamp" Brown* - 303
 Doug Faragher - 192
 Robert Keenan - 246
Michael E. Moore* - 280
WALDEN
 Mayor
Lee Davis - 653
 William Trohanis* - 591
 Alderman
 Kristin M. Allen - 177
 Colin Johnson - 446
Lizzy Schmidt - 559
WARTRACE
 Alderman (vote 3)
Benjamin Cataldo - 199
Joe McCurry - 159
Sonia Miller* - 176
 Brian Ross - 113
WATAUGA
 Commissioner (vote 3)
Dennis Hicks* - 105
Richard D. McCracken* - 104
Timothy Scott Peer* - 85
WATERTOWN
 Mayor
Michael R. Jennings* - 535
 Alderman (vote 3)
Laura Lea Cromer - 375
Brandy Holcomb* - 409
Jim Mahoney - 349
 Howell Roberts* - 299
WESTMORELAND
 Alderman (vote 3)
 Ricky R. Cline - 276
Felicia Ann Head - 340
 Alexander Jones - 296
David Leath* - 414
 Jenn Napier - 73
 Edwin Robertson - 294
James Brian Smalling - 384
WHITE BLUFF
 Mayor
Linda Hayes* - 1,071
 Trey Thomas - 500
 Councilman (vote 2)
 Bryan Hill - 893
 Eric Mason - 893
Stephanie L. Murrell* - 899
(The White Bluff City Council will determine whether to hold a run off election for the tied city council race or cast a deciding ballot in the race in accordance with state law.)
WHITE HOUSE
 Alderman Ward 3
John Corbitt* - 1,339
 Alderman Ward 4
Clif Hutson* - 1,072
WHITE PINE
 Mayor
Fred Taylor - 772
 Alderman (vote 2)
Sharon Ann Strom* - 635
Jarrad Stump* 520
WHITWELL
 City Commission (vote 3)
 Will Adams - 201
Sandra Powell Crabtree* - 283
Jimmy William Nunley* - 350
Terry "Fuzz" Parker* - 432
WILLISTON
 Commissioner
Donna M. Fortune* - 138
WINFIELD
 Mayor
 Opal Shirley Anderson* - 110
Jerry Dodson - 197
 Chad Jones - 74
 Alderman (vote 2) -
Donald "Dick" Sexton* - 187
 Jessica Shinkle - 98
 Bob Strunk* - 119
Doug Wilson Jr. - 173
WOODBURY
 Mayor
Andy Duggin* - 600
 Michael T. Reed - 356
 Alderman (vote 6) -
Hayden Bryson - 597
Lu Ann Curlee* - 472
Charlie Harrel - 519
Faye N. Knox - 577
Lois W. Larimer - 530
 Adam K. Melton* - 428
Harold Patrick* - 557
WOODLANDS MILLS
 Mayor
Joseph Lewis - 88
 Blake A. White - 72
 Alderman
Todd Wade* - 148
YORKVILLE
 Commissioner (vote 3)
Hollis A. Hanks* - 80
Jennifer Hurst* - 93
Mack Zarecor - 87

No candidates qualified for the following races: Bethel Springs Alderman (2 seats), Crump Alderman (2 seats), Gilt Edge Council (unexpired seat), Palmer Alderman (2 seats), Pleasant Hill Council (2 seats), Powells Crossroads alderman, and Vanleer Mayor.



Candidates vie for seats in Tennessee State House, Senate

STATE from Page 1

District 19
Dave Wright (R)*
 District 20
Bob Ramsey (R)* - 22,674
 Susan Sneed (D) - 8,403
 District 21
Lowell Russell (R)*
 District 22
Dan Howell (R)*
 District 23
Mark Cochran (R)* - 24,254
 David G.E. Fankhauser - 3,708
 District 24
Mark Hall (R)* - 19,244
 Daniel Jones (D) - 5,960
 District 25
Cameron Sexton (R)* - 27,770
 Robyn Deck (D) - 6,248
 District 26
Robin T. Smith (R)* - 24,368
 Joan Farrell (D) - 13,279
 District 27
Patsy Hazlewood (R)*
 District 28
Yusuf A. Hakeem (D)*
 District 29
Mike Carter (R)*
 District 30
Esther Helton (R)* - 19,115
 Joseph Udeaja (D) - 11,883
 District 31
Ron Travis (R)* - 23,261
 Dean Sparks (D) - 4,769
 District 32
Kent Calfee (R)*
 District 33
Joe D. Ragan (R)*
 District 34
Tim Rudd (R)* - 26,257
 Mary R. Vaughn (D) - 16,345
 District 35
Jerry Sexton (R)*
 District 36
Dennis Powers (R)* - 19,034
 CJ Mitchell (D) - 4,051
 District 37
Charlie Baum (R)* - 17,342
 Mariah N. Phillips (D) - 12,472
 District 38
Kelly T. Keisling (R)* - 22,152
 Carol Abney (D) - 3,720
 District 39
Iris Rudder (R)*
 District 40
Terri Lynn Weaver (R)* - 25,951
 Paddy Sizemore (I) - 6,980
 District 41
John Mark Windle (D)*
 District 42
Ryan Williams (R)*
 District 43
Paul Sherrell (R)* - 13,521
 Luke Cameron (D) - 3,011
 District 44
William Lambeth (R)*
 District 45
Johnny Garrett (R)*
 District 46
Clark Boyd (R)*
 District 47
Rush Bricken (R)*
 District 48
Bryan Terry (R)* - 19,698
 Matt Ferry (D) - 12,218
 District 49
Mike Sparks (R)* - 15,353
 Brandon Thomas (D) - 13,126
 District 50
Bo Mitchell (D)*
 District 51
Bill Beck (D)*
 District 52
 Donna Tees (R) - 6,333
Mike Stewart (D)* - 16,276
 District 53
Jason L. Powell (D)*
 District 54
Vincent Dixie (D)*
 District 55
John Ray Clemmons (D)*
 District 56
 Diane Michel Canada (R) - 18,703
Bob Freeman (D)* - 22,020
 District 57
Susan Lynn (R)* - 31,155
 Tom Sottek (I) - 13,697
 District 58
Harold M. Love (D)*
 District 59
Jason Potts (D)*
 District 60
Darren Jernigan (D)*
 District 61
Brandon Ogles (R)* - 25,422
 Sam Bledsoe (D) - 11,848
 District 62
Pat Marsh (R)*
 District 63
Glen Casada (R)* - 31,798
 Elizabeth Madeira (D) - 15,944
 Bradley Fiscus (I) - 4,152
 District 64
Scott E. Cepicky (R)* - 25,956
 James Campbell (D) - 10,537
 District 65
Sam Whitson (R)* - 25,408
 Jennifer Foley (D) - 11,097
 District 66
Sabi Kumar (R)* - 23,346
 Tarvur M. Turnley (D) - 6,739
 District 67
 John W. Dawson (R) - 10,528
Jason Hodges (D)* - 12,824
 District 68
Curtis Johnson (R)*
 District 69
Michael G. Curcio (R)* - 18,789
 Eddie Johnson (D) - 7,944
 District 70
Clay Doggett (R)*
 District 71
David Byrd (R)*
 District 72
Kirk Haston (R)*
 District 73
Chris Todd (R)*
 District 74
Jay D. Reedy (R)*
 District 75
Bruce I. Griffey (R)* - 20,115
 James Hart (I) - 4,622
 District 76
Tandy Darby (R) - 16,925
 Jeffrey T. Washburn (I) - 5,359
 District 77
Rusty Grills (R)*
 District 78
Mary Littleton (R)* - 23,472
 Holly Spann (D) - 9,005
 District 79
Curtis Halford (R)*
 District 80
Johnny W. Shaw (D)*
 District 81
Debra F. Moody (R)*
 District 82
Chris Hurt (R)* - 12,426
 Andrea Bond-Johnson (D) - 8,671
 District 83
Mark White (R)* - 17,682
 Jerri Green (D) - 15,063
 District 84
Joe Towns Jr. (D)*
 District 85
Jesse Chism (D)*
 District 86
 Rob White (R) - 5,930
Barbara Cooper (D)* - 15,741
 District 87
Karen Camper (D)*
 District 88
Larry J. Miller (D)*
 District 89
Justin Lafferty (R)* - 23,868
 Greg Mills (D) - 9,411
 District 90
Torrey C. Harris (D) - 15,930
 John J. Deberry Jr. (I)* - 4,674
 District 91
London Lamar (D)*
 District 92
Todd Warner (R)*
 District 93
G.A. Hardaway (D)*
 District 94
Ron M. Gant (R)*
 District 95
William Kevin Vaugh (R)* - 27,692
 Lynnette P. Williams (D) - 12,009
 District 96
 Patricia "Patti" Possel (R) - 13,452
Dwayne Thompson (D)* - 19,521
 District 97
John Gillespie (R) - 14,697
 Gabby Salinas (D) - 14,212
 District 98
Antonio Parkinson (D)*
 District 99
Tom Leatherwood (R)*



CLASSIFIED ADS

Advertising: \$9.25 per column inch. **No charge to TML members.** Send advertising to: Carole Graves: cgraves@TML1.org.

ACCOUNTING TECHNICIAN/HR ASSISTANT

PIPERTON. The city of Pierson has an immediate opening for an accounting technician/HR assistant. The successful candidate must have the ability to interact with a variety of city staff, appointed and elected officials, vendors and contractors and possess effective communication (oral and written) and interpersonal skills and attention to detail. Experience with automated applications is desirable; computer literacy and extensive knowledge of Microsoft Office, especially MS Word and Excel, is required. The candidate must have attained a high school diploma or G.E.D., plus a minimum of two years accounting experience. A valid driver's license from state of residence is also required. The individual employed in this position will perform bookkeeping and fiscal work for various financial and accounts management functions as well as all human resource functions including payroll processing. The accounting work involves receiving, preparing and processing financial documents; performing accounts payable and/or receivables work; advanced customer service tasks; reconciling accounting transactions; maintaining and balancing accounting ledgers; creating and maintaining accounting databases and automated files; and preparing records, reports and summaries regarding assigned fiscal operations. Hourly wages will be commensurate with experience. A background check will be conducted. Health insurance and retirement benefit package is provided. Email letter of interest and resume to admin@pipertontn.com. EOE.

ASSISTANT TO CITY ADMINISTRATOR

GREENEVILLE. The town of Greeneville is seeking an assistant to the city administrator. This position is a diverse, multi-functional operations position in support of the city administrator. The person in this position will be highly engaged with other departments, the Board of Mayor and Aldermen, and members of the community on special projects, grant programs, ad hoc requirements, and other duties designated by the city administrator. The main duties of the position will focus on grant administration, developing and overseeing the town's fundraising Foundation, and overseeing the implementation of the town's ADA program. A successful candidate will be a self-motivated multi-tasker who possesses strong communication skills both verbal and written, Microsoft Office experience, a strict attention to detail, and is a team player. He or she will have a four year college degree in business, economics, political science, public administration, or like field. A master's degree is preferred. A minimum of five years of experience in local government is preferred, but applicable experience at other government levels or in the private sector/non-profit administration will be considered. A dependable record of integrity and credibility while providing critical services to an organization is a must. Salary DOE, including excellent benefit and retirement packages. Applications can be obtained from the town's website www.greenevilletn.gov, and can be submitted via email to hrstaff@greenevilletn.gov, or mailed to HR Director, 200 N. College St. Greeneville, TN 37745. Open until filled. EOE.

CITY ENGINEER

HENDERSONVILLE. This position

directs the operations of Engineering Division of the city of Hendersonville Public Works Department. Bachelor's degree in civil engineering or closely related field. Must have a minimum of 8 years of increasingly responsible experience in civil engineering, and 5 years supervisory experience or an equivalent combination of education, experience, and training. Possession of or ability to readily obtain a valid driver's license issued by the state of Tennessee for the type of vehicle or equipment operated. Certification as a Professional Engineer. Entry level salary: \$83,768 annually or DOQ. Interested candidates must submit a completed job application, resume, and a cover letter highlighting your career experience as it relates to this position and explaining why you are interested in this job. Information can be found of the 'Job Openings' page on the City of Hendersonville Human Resources website or picked up at the Personnel office at Hendersonville City Hall. Open until filled. EOE.

CITY ENGINEER

JACKSON. The city of Jackson has an opening for a city engineer. Qualifications include: a bachelor's degree from an accredited college in the area of construction architectural systems, civil engineering, or a related field; P.E. or eligible for P.E. licensing from the state of Tennessee; and at least five (5) years of experience or equivalent as an architect, engineer, inspector, contractor, superintendent of construction or any combination of these (at least 2 years' experience as supervisor/manager in city/county government). Specific job duties include: must be able to exercise sound judgment and make independent decisions regarding engineering activities; assist in project management for the construction of the municipal public works projects; oversee assigned projects to ensure contractor compliance with time and budget parameters for the project; review all contracts for projects covering streets or bridges; work closely with the planning department in reviewing subdivision plats and zoning requests; prepare estimates for project costs to correct drainage problems; follow-up on complaints regarding drainage and street flooding; prepare and submit budget for the engineer department and control the expenditures; evaluate the work of subordinates and departmental working conditions; formulate and prescribe work methods, policies, and procedures; maintain regular contact with consulting engineering, construction project engineers, county, state, and federal agencies, professional and technical groups and the general public regarding engineering activities and services. Generous benefits package. Hourly rate \$44.98; EOE/M/F/V/D. **MINORITIES ARE ENCOURAGED TO APPLY.** Apply online at www.jacksontn.gov or contact: City of Jackson Human Resources Department, 127 E. Main Street, Suite 303, Jackson, TN, 38301, Phone: (731)-425-8252.

LAND DEVELOPMENT ADMINISTRATOR/SENIOR PLANNER

MARYVILLE. The city of Maryville is seeking to fill one open position in the planning division of the development services department as either a senior planner or land development administrator. The position will be filled based on departmental needs and the candidate's experience and qualifications. Applicants seeking the land development administrator position will: perform intermediate skilled technical work administering and enforcing the city's zoning ordinance and subdivision regulations; serve as staff support to various boards and commissions; prepare and present reports; maintain files and records; and prepare

related work as apparent or assigned. Work is performed under the limited supervision of the deputy development services director. Bachelor's degree with coursework in urban planning, public administration, geography or related field and considerable experience in professional planning preferably in municipal government, or equivalent combination of education and experience. Applicants for the senior planner position will be responsible for: professional and technical work in the city's planning program including review of land use applications' staffing of city boards, preparing reports plans and planning related regulations. Provides information to the public regarding land development regulations and processes. Reports to the deputy development services director. Master's degree in urban planning, public administration, or a related field required and extensive experience in professional planning preferably in municipal government or equivalent combination of education and experience. AICP certification preferred. The position is open until filled. Applications are available at the city of Maryville Municipal Center, Human Resources, 400 W. Broadway and on our website www.maryvillegov.com. Nepotism policy prohibits hiring relatives of city employees. EOE. In addition to a city of Maryville employment application, applicants should submit a cover letter, resume, and writing sample. Incomplete applications will not be considered. Please direct inquiries to humanresources@maryville-tn.gov.

LOSS CONTROL CONSULTANT

FRANKLIN. Public Entity Partners is seeking applications from a loss control consultant. Under the direction of the vice president of risk services, the loss control consultant serves as the loss control resource in the east Tennessee region, providing loss control surveys for municipalities, utilities, schools, housing authorities, and other public agencies that have workers' compensation and/or liability coverage with PEP. This position identifies safety and liability exposures and provides recommendations and training designed to reduce these exposures, while informing the member and the underwriting department of unmanaged risks. This position will work an East Tennessee office. Job qualifications include: conducting site surveys and evaluations by reviewing policies, surveying facilities, observing work crews and work processes; discussing loss trends and observations with department heads and administration; identifying risks, internal and external threats, and recommending risk controls; reviewing the member's loss history and underwriting file in preparation for site visit, reviewing claim detail, loss trends, develops loss ratios and frequency rates; reporting survey findings in the risk control summary, communicating with underwriting, other key loss control team members, the insured party, and/or the agent; drafting letters of recommendations to members and risk control summaries to underwriting regarding members; responding to external requests for information regarding risk management issues; determining if any follow-up visits or correspondence are appropriate; working with related PEP departments seeking claims or underwriting information; seeking guidance from related departments and/or legal regarding unique issues encountered in the field; developing and presenting training programs; handling confidential member information, claims data, and financial information; participating in special projects; and other duties as assigned. Qualifications include: a bachelor's degree in business or public administration, risk management, safety or a related field, or equivalent experience; ARM-P is a plus; experience working in general risk management or local governmental administration or safety; proficiency in use of Microsoft Office: Word, Excel, PowerPoint; ability to work independently; strong

interpersonal skills and ability to work harmoniously with others; excellent oral and written communication skills; strong analytical skills; knowledge of Tennessee Governmental Tort Liability Act, Tennessee Workers' Compensation Law, and/or federal laws pertaining to civil rights; ability to travel up to 80% of the time, with some overnight travel; and valid Tennessee driver's license with a non-adverse driving history and reliable vehicle. Interested parties can mail resumes to 562 Franklin Road, Suite 200 Franklin TN Attn: Celeste Taylor or email ctaylor@pepartners.org

POLICE CHIEF

ATOKA. The town of Atoka is seeking a full-time police chief. Atoka is in Tipton County, TN., approximately 30 miles north of Memphis, and has a population of around 10,000. Atoka Police Department consists of 22 sworn full-time officers and 5 sworn reserve officers. As Atoka continues to be a growing community, it still retains its small-town character. The successful candidate will have the following characteristics: positive attitude with impeccable integrity, ethics, and professionalism, self-motivated, detail oriented and well organized. The candidate must also be team-oriented and be able to communicate effectively with the public and all departments. A complete job description and application are available at Atoka Town Hall, during normal business hours and also at www.TownofAtoka.com. Applicants must submit a completed Town of Atoka job application, cover letter with resume containing at least three professional references to the Town Recorder by 3 p.m. Dec. 14, 2020. This is an Exempt position. Salary range is \$55,000 - \$65,000 annually. EOE / Drug-Free Workplace.

POLICE OFFICER

SHELBYVILLE. The city of Shelbyville Police Department is now hiring Tennessee POST Certified Police Officers. Starting pay based on years of experience. Successful Applicants will be required to pass a background check, physical, psychological, and drug/alcohol test prior to final consideration for the position. Applicants must be minimum age of 21 years old. Applications and a copy of the job description will be accepted until position is filled and may be returned to City Hall Administration Office, 201 N. Spring Street Shelbyville, TN 37160. Applications and job descriptions can be picked up at City Hall or download from the city website: www.shelbyvilletn.org. EOE/ Drug Free Workplace.

SENIOR FINANCE ANALYST

BARTLETT. The city of Bartlett is currently accepting applications for a Senior Finance Analyst in the finance department. The purpose of the position is to perform general ledger and fiscal work for the city's financial and accounting management system. Work involves preparing journal entries, balancing cash and reconciling accounts, maintaining automated files using the city's computerized accounting system. Requires a bachelor's degree with major course work in accounting, finance, business or a related field; supplemented by three years of previous experience and/or training involving basis accounting, bookkeeping, and reporting using generally accepted governmental accounting principles. An equivalent combination of education, training, and experience which provides the requisite knowledge, skills, and abilities for this job will be considered. Advanced proficiency in Microsoft Excel is required. CPA or CGFM certificate is required. Must be able to pass a work related physical and drug screen. The work of this position is primarily sedentary. Salary DOE with excellent benefits package. To apply for this position, you must submit an original city of Bartlett application. Applications are available online at www.cityofbartlett.org. Position open until filled.

TOWN MANAGER

NOLENSVILLE (pop. 10,000). The town of Nolensville is currently accepting applications for a town Manager. Starting salary between \$130,000 - \$150,000, depending on experience and qualifications. This fast-growing community is located immediately south of Nashville-Davidson County. The town has the nationally recognized Williamson County Schools with beautiful neighborhoods to live in and raise families. Nolensville's citizens recently voted overwhelmingly to change its 1996 incorporation charter from a Mayor-Aldermanic to a classic Commission-City Manager form of government, then elected a 5-member Town Commission. The Town currently has a \$4.4M annual budget with 32 full-time positions. Water & wastewater services are provided by others. Information on the town is available at www.nolensvilletn.gov. The Town Commission is seeking a highly educated and experienced city management professional who is creative thinker with strong understanding of land use and infrastructure development, plus financial capabilities. A person with strong communication skills and a high degree of political sensitivity as the elected board navigates its policy decision-making role. Residency is desirable but not required. Qualified candidates should send cover letter and resume immediately by electronic mail to the University of Tennessee, Municipal Technical Advisory Service, attention Gary Jaeckel at gary.jaeckel@tennessee.edu with the latest deadline for consideration, December 18, 2020. Resumes will be considered as received. Direct questions to Mr. Jaeckel or Town Consultant Mike Walker at walker@tablerockresources.com.

WASTEWATER PLANT MANAGER

LEBANON. The city of Lebanon, population 33,000, is accepting applications for a degreed, experienced wastewater plant manager. This position reports to the Public Services Commissioner and oversees a staff of 15. The manager plans, directs and reviews the work of operating and maintenance plant personnel. Responsibilities include inspection, developing plans, establishing procedures and supervising the service and repairs of equipment. Also responsible for department budgets and reports. This position will be responsible for complying with all state and federal requirements such as TDEC, EPA and OSHA regulations. Bachelor's degree from an accredited college or university with major coursework in biology, chemistry, engineering or related field is required. Grade IV Wastewater Operator's Certification is required or obtain within 12 months from hire. Plus a minimum of 5 years experience in a supervisory role within a similarly sized Wastewater Treatment Plant is required. Must have a valid Tennessee driver's license and clear motor vehicle records. Apply online: www.lebanontn.org

UTILITY ENGINEER

LA VERGNE. The city of La Vergne is seeking applications for a utility engineer. The utility engineer is responsible for providing technical assistance and work products for the city's utilities (water, stormwater, and wastewater) in addition to providing support to public works for roadway, traffic, and structures. Typical job duties may include project management and engineering, administrative tasks, correspondence, citizen customer service, minor design, and technical writing. Graduation from an ABET accredited college with a degree in civil engineering or a closely related field is required; minimum of five years related experience and/or training; or equivalent combination of education and experience is required; P.E. Certification is required. Salary range is \$69,841 - \$80,929. Job posted until filled. For more details and to Apply visit the city of La Vergne's website www.lavergnetn.gov



Get **funding** to replace old diesel vehicles with cleaner, more cost-effective ones

Two diesel vehicle replacement funding opportunities will be available in the next six months, including funds from the VW Mitigation Trust. **Need Information? We can help.** We've helped fleets in Tennessee secure over \$5 million in grant funding since 2005.

Contact funding@etcleanfuels.org or 865-974-3625 to learn more.



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2020-2021 Officers and Directors

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PAST PRESIDENTS**Jill Holland** (2019) Mayor, McKenzie**Wallace Cartwright** (2018) Mayor, Shelbyville**Bo Perkinson** (2017) Vice Mayor, Athens**John Holden** (2016) Mayor, Dyersburg**Curtis Hayes** (2015) Mayor, Livingston**Dale Kelley** (2013) Mayor, Huntingdon**Kay Senter** (2011) Morristown Vice Mayor**Sam Tharpe** (2010) Commissioner, Paris**Tommy Pedigo** (2009) Councilman, Morristown**AFFILIATE DIRECTORS****Tracy Baker, Sevierville** (TCMA)**TMLAFFILIATED ORGANIZATIONS**

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TN Assn. of Air Carrier Airports

TN Building Officials Assn.

TN Assn. of Chiefs of Police

TN Assn. Municipal Clerks & Recorders

TN Government Finance Officers Assn.

TN Fire Chiefs Assn.

TN Fire Safety Inspectors

TN Assn. of Floodplain Management

TN Assn. Housing & Redevel. Auth.

TN Municipal Attorneys Assn.

TN Municipal Judges Conference

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TN Chapter, American Planning

TN Personnel Management Assn.

TN Assn. of Public Purchasing

TN Section, Institute of Transport

TN Public Transportation Assoc.

Assoc. Independent & Municipal Schools

TN Renewable Energy & Economic

Development Council

TN Urban Forestry Council

TN Stormwater Assn

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How can governments maximize Covid-19 funding?

One of the most important things state and local governments can do with remaining Covid-19 funding is to invest in digitization.

**BY CORRY FLATT
and JAMES HA**
Route Fifty

State and local governments have until **Dec. 30, 2020** to dedicate federal funds from the Coronavirus Relief Fund for Covid-19 related costs. For many, the ever-nearing deadline is panic-inducing and begs the question where should these dollars go to make the most impact?

This funding presents a unique opportunity to invest in accelerating the digitization of mission-critical processes, which will allow governments to get services faster to those who need them most.

Two of the most essential and interconnected processes that must be digitized in order to continue serving communities are grants administration and procurement. Quickly disbursing grant funding has become a crucial role of governments during the pandemic, helping community organizations or businesses to procure essential goods and services, like PPE, ventilators and online learning platforms. Ultimately, only those who are able to ride this new wave of digital acceleration will be able to both receive federal funding and quickly distribute that funding to their communities and ensure business continuity.

State and local governments that still have yet to decide where to allot their remaining funding should seriously consider using that money for digitization efforts as that will allow agencies to access resources faster, optimize spending to maximize community impact and harness technology as a force multiplier.

Accelerated Funding

Speed and efficiency are

key for a successful pandemic response and to ensure fiscal survival. Online processes are helping governments automate and streamline normally long and tedious searches for grant funding. Additionally, cloud-based systems drastically reduce time for state and local governments to track how each grant dollar is spent.

At the onset of coronavirus, the California Department for Housing and Community Development (HCD) needed to quickly deliver community development and disaster relief funding statewide. Through digital grants management, HCD was able to integrate its state financial system and the U.S. Department of Housing and Urban Development's (HUD) federal reporting system to help streamline the distribution and tracking of funding. Now recipients throughout the state can access this funding faster. At the same time, HCD is now successfully managing over 7 programs and 100 subawards while getting out over \$3.5 billion in Community Development Block Grant (CDBG) and CDBG-DR (Disaster Recovery) funding. And HCD is better able to administer emergency grant funding under the CARES Act to allow organizations to help homeless populations during the pandemic.

Optimize Spending to Maximize Community Impact

As the number of grants and public procurement projects grows faster than the rate of available resources, naturally, the focus turns to process efficiency and optimization.

By eliminating their hardcopy and manual processes in 2017, the Metropolitan Commission in San Francisco (MTC) slashed procurement project times as much as 67% by allowing their teams to run complex RFPs in a month versus the typical 60 to 90 days. Additionally, MTC saw 200% faster project cycles compared to old processes. Digital procurement processes ensure efficient spend in a way that optimizes stakeholder and community impact while demonstrating compliance across all checkpoints. This is especially important

during the pandemic when goods and services like PPE and hand sanitizer need to be delivered to constituents at record speed.

In the wake of the pandemic, Arizona Gov. Doug Ducey launched the cloud-based Arizona Public Assistance Express Pay Program in an effort to expedite the disbursement of Covid-19 funding across the state. This program eliminates disparate hardcopy and manual tracking processes and streamlines the delivery of public assistance to local governments, tribal communities, schools, nonprofit organizations and houses of worship for FEMA-eligible projects related to Covid-19 response and recovery efforts. Now, Arizona has been able to centralize the release and tracking of funds, as well as accelerate the timeline of reviewing, disbursing and reimbursing grants from months to days.

Harness Technology as a Force Multiplier

With limited resources, grants management and procurement technologies have shifted from a "nice to have" to a "must have."

Academic institutions in particular have seen dramatic changes in order to offer a variety of learning options for students during the pandemic. Recent reports show that when comparing 2019 to 2020, schools have seen a 122% increase in purchasing tablets and computers and a 183% increase in cybersecurity-related software and equipment purchases.

Digital tools can enable procurement teams to respond to these needs quickly while maintaining federal compliance in the procurement process. Prior to the Covid-19 pandemic, the San Antonio Independent School District (ISD), which serves approximately 54,000 students in 86 schools, began evaluating RFPs within one week of securing digital procurement software. San Antonio ISD now runs approximately 65 bids and RFPs every year. The district estimates it saves 12 hours per project—giving the team back 780 hours, or 32 days of time, to spend

on more value-added initiatives and activities. These efficiency gains are especially critical now, as schools are running 367% more cleaning and disinfecting procurement projects, 122% more tablet and computer procurement projects, and 183% more cybersecurity-related procurement projects.

At the end of the day, digital transformation is no longer something to achieve in the future: it's happening now, at a more rapid pace than ever before. State and local governments simply cannot afford to wait to modernize their mission-critical processes and systems, especially when millions of dollars needed for aid is contingent on doing it right from the get-go. Public-sector organizations that take advantage of the remaining funding they have now will emerge stronger and ready for whatever the future holds.

**Nov. 24-Jan 1: Clarksville***Christmas on the Cumberland*

Celebrating 21 years, come enjoy displays of more than 1 million lights along the half-mile River-Walk. Weekends bring additional activities like seasonal crafts, dances, and other events. For more information, go online to visit-clarksville.tn.com

Nov. 28: Wartrace*Wartrace Christmas Marketplace*

Walk off Turkey Day by supporting local small businesses. Christmas-themed items and treats will be on sale by local artisans bakers, crafters, and others throughout downtown Wartrace. For more information, visit wartracechamber.org

Nov. 28-Dec. 19: Collierville*Christmas in Collierville*

Come celebrate Christmas in Collierville featuring Santa visits in the gazebo, a horse-drawn carriage ride around the Town Square, and more free events. Named one of the Southeast Tourism Society's Top 20 Events in the Southeast for December, Christmas in Collierville has fun for the whole family. For more information, visit www.colliervilleparks.org.

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NATIONAL BRIEFS



Americans are planning to spend the least amount of money for the holidays in four years, according to a new Gallup poll. The average consumer is planning to spend \$805 on gifts this year, down sharply from the 2019 average of \$942. This marks the lowest holiday spending budget since 2016 when Americans budgeted only \$785 for their holiday shopping. The poll found that 55% of Americans said they will spend the same amount as last year while 28% said they expected to spend less. The National Retail Federation said that holiday sales typically increase year-over-year at an average rate of 3.3% - broken down to around 5% in good years and 2% in weak years. Since 2000, hol-

iday sales have only dipped twice: during the 2008 and 2009 holiday season that were both impacted by the Great Recession and 2008 global financial crisis.

Americans are less likely to travel for the holidays due to the pandemic, according to a new national survey by the American Hotel and Lodging Association (AHLA). The survey indicates that 72% of Americans said they were unlikely to travel for Thanksgiving while 62% said they would not be traveling for Christmas. AHLA has highlighted the survey results as reasons why the industry needs more federal aid due to a drop in demand. The survey also found that only 32% of Americans have traveled for leisure since March while only 8% have traveled overnight for work. Likewise, 44% of Americans say they do not plan on any overnight vacation trips for

a year or more due to the pandemic.

Nearly three-fourths of Americans said the pandemic has led them to spend more on entertainment, especially at-home options like online streaming services. A survey conducted by Wakefield Research found that Millennials are spending the most on entertainment since the pandemic began with average spending for the age group up 38%. Nearly half of all American adults also said they have upgraded at least one of their streaming services from a basic to premium account in the past six months with nearly half of Americans saying they are using entertainment to escape current events and the news. The increase in usage of streaming services has coincided with the introduction of several new streaming options including HBO Max, Peacock, and Disney+.

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**Ed Stewart, ChFC, CLU, CF
Financial Advisor**



Community and Rural Development Best Practices Series

Appalachia Service Project - New Build Appalachia

Appalachian Service Project works to improve housing

BY DR. BRIDGET JONES
jones-bridget consulting group

The Appalachia Service Project (ASP) is, according to their mission statement, a Christian ministry, open to all people, that inspires hope and service through volunteer home repair and replacement in Central Appalachia.

Since 1969, ASP has made homes warmer, safer, and drier and provided transformational service experiences for volunteers. In 2018 alone, 16,231 volunteers served with ASP and provided critical repairs for 493 families and constructed over 60 new homes across the Appalachian region.

Appalachia Service Project envisions the eradication of substandard housing in Central Appalachia and the transformation of everyone who comes in contact with the ministry.

ASP's proven, innovative financing model for housing rehabilitation and the construction of new homes creates impact by building infrastructure and bolstering the housing stock of the communities served.

ASP serves families that typically fall through the cracks of the affordable housing spectrum because they are unable to access traditional loans or mortgages: families that have extremely low incomes that fall below 80% of the area median income.

For these families, taking on long-term debt to support housing needs would be a significant barrier to purchasing health care, providing nutritious food or investing in education. ASP's mortgage-free model provides housing to those families without adding debt.

The benefit to low-income residents and economically distressed communities is unmistakable. According to the Center for Housing Policy (CHP), stable housing has a profound effect on health outcomes for families and individuals, childhood development and school improvement. In addition, the benefits of stable housing extend beyond the occupants to the community at large.

Opportunities for employment, increased community involvement, and contribution to the local economy are substantially increased following the provision of sufficient and affordable housing.

NEW BUILD APPALACHIA

ASP'S New Build Appalachia program constructed 37 new homes between 2013 and 2017 for low-income families in East Tennessee.

An additional 75 homes have also been built through the Long-Term Recovery program that was launched in 2012 to provide homes to families who have lost theirs as a result of natural disasters. These programs have successfully leveraged partnerships with private contributors, volunteers and suppliers to bolster the housing stock of each community served.

In 2015, ASP began work with the Appalachian Region Commission (ARC) and the Tennessee Department of Economic and Community Development (TNECD) to grow the New Build Appalachia program. This project served two of Tennessee's ARC-designated distressed counties, Cocke and Hancock, as well as distressed census tracts located within Carter, Claiborne, Grainger, Greene, Hamblen, Hawkins, Johnson, Sullivan, Washington and Unicoi counties.

During that time, ASP faced challenges in managing projects in Hancock County from their office in Johnson City.

Distance and the remote nature of the Sneedville area made it difficult to provide case management to families receiving homes, to transport equipment and materials, and to assist volunteers assigned to the county. ASP and TNECD discussed

these issues and TNECD's focus on Hancock County as the most distressed county in the state. To address these issues and allow New Build Appalachia to make further strides in the county, ASP requested ARC grant funding to establish a local office and recruit additional employees to serve there.

HANCOCK COUNTY

Addressing housing issues in Hancock County is a pressing need according to the Housing Assistance Council (HAC) Rural Data Portal. In 2017, an estimated 633 homes in Hancock County had values of less than \$50,000.

At 27% of the county's housing stock, these low-value units are found in a higher concentration than throughout Central Appalachia where the rate is 18%. HAC data further shows that the county has a relatively high proportion of homes without complete plumbing and kitchens. More than 5% of units in the county lacked adequate plumbing, ten times the national rate.

The organization's 20 years of experience in Hancock County confirmed these assessments. In 2016, 429 ASP volunteers repaired 14 homes in the county and worked 15,015 hours, equivalent to a total value of \$353,753. A total of \$60,000 was spent on construction supplies and materials to perform the home repairs in the county.

In addition, ASP received 128 applications for significant home repairs over the last three years that had not been served. This backlog was in spite of ASP's active work in this county since 2014, including the deployment of 2,000 volunteers who completed emergency repairs for 72 families and constructed new homes for two families.

In 2017, ASP worked with TNECD and ARC to develop a strategy to address substandard housing in East Tennessee. The goal was to construct 33 homes for individuals living at or below 80% of the average median income in distressed counties or census tracts.

The project was designed to leverage ASP's four decades of expertise in home construction and long-standing partnerships with private contributors and suppliers to bolster the housing stock of each community served. These funding sources would leverage ASP volunteer labor to construct a new home at a dramatically lower cost than a unit built by contract labor.

As a condition of receiving the home, families would agree to a 5-year restrictive covenant that would prohibit selling or borrowing against the home without paying a pro-rated penalty. ASP would provide homeownership counseling to the selected families with information on financial topics such as budgeting and credit and homeownership topics such as maintenance, insurance and pest prevention.

A partnership with Appalachian Community Federal Credit Union and with other banks and community development agencies bring certified financial advisors to perform aspects of the counseling services.

In 2018, ARC grant funding was awarded to ASP to fully fund the Hancock County operation. Funding allows ASP to lease an office in the Sneedville area to better provide counseling and family services, construction and project management, and community services to area residents.

Three local full-time and additional summer employees funded by ARC are being recruited, hired and trained to provide services to implement the project. A Construction Superintendent is in place to oversee the office, and additional project management and volunteer management support is provided by the 30-member staff located at ASP's Johnson City office.



The Appalachian Service Project brings volunteers to replace and repair homes throughout the Appalachian region. By improving an area's housing stock, the organization also improves economic outcomes for local residents.

ECONOMIC AND COMMUNITY IMPACT

ASP will construct 33 new homes in East Tennessee with an estimated market value of \$80,000 each. This construction activity will bolster the housing stock and generate more than \$2.6 million in new housing assets. For each dollar contributed by ARC, more than \$5 in value will be generated for the residents of distressed communities. In addition to fulfilling a basic need for housing that is safe, warm and dry, ASP's work includes significant contributions to the community and local businesses. ASP leaders work with local officials to design a program to suit the needs of the community that will not only create jobs, but tie into existing efforts to improve the lives of citizens in Hancock County. The project will make a substantial impact on ending substandard housing in Hancock County without creating debt for individuals who are living in poverty. Projected 2019 and 2020 results include:

Total Volunteer Hours (1000 volunteer hours per home X 33 homes)	33,000
Total Low-Income Families to be Served (Those making less than 80% of average median incomes)	33
Total New Homes to be Constructed	33
Average Estimated Home Values	\$80,000
Total Home Value and Ownership Created (\$80,000 X 33 new homes to be built)	\$2,640,000

TOTAL PROJECT FUNDING* (*includes federal, state and private funding)

ARC Grant (Hancock County local staffing, office expenses)	\$50,000
ASP Private Grant Match (Hancock County local staffing, office expenses)	
ASP Cash Contribution for Home Loan (TDHA HOME and Federal Home Loan Bank of Cincinnati \$60,000 per home x33 homes)	\$1,980,000
TOTAL PROJECT FUNDING*	\$2,605,000

PROJECT LEADERS AND PARTNERS

- ASP New Build Appalachia
- Appalachia Service Project
- Hancock County Government
- City of Sneedville
- Hancock County Jubilee Project
- Appalachian Community Federal Credit Union
- Federal Home Bank of Cincinnati
- Tennessee Housing Development Agency
- First Tennessee Development District
- Appalachian Regional Commission
- Tennessee Department of Economic and Community Development

For more information contact ASP at <https://asphome.org/>

TENNESSEE APPALACHIAN REGIONAL COMMISSION PROGRAMS

The mission of the Appalachian Regional Commission is to innovate, partner, and invest to build community capacity and strengthen economic growth in Appalachia. ARC supports a variety of activities to promote entrepreneurship and business development in the Appalachian Region. These activities help diversify the Region's economic base, develop and market strategic assets, increase the competitiveness of existing businesses, foster the development and use of innovative technologies, and enhance entrepreneurial activity. Through ARC funding, TNECD is able to award grants each year for economic and community development projects in the 52 counties in middle and east Tennessee served by the ARC.

For more information visit TNECD Community and Rural Development at <https://www.tn.gov/ecd/rural-development.html>.

The project builds upon ASP's past investments in volunteer and case management activities in Hancock County to create local support resources for families who are homeless or living in substandard housing.

Insufficient housing units will be replaced by new, code-compliant homes at no cost to the homeowner through additional financial counseling and homeownership services. Construction funding to build each home will be provided by the Tennessee Housing Development Agency (THDA) HOME Program and the Federal Home Loan Bank of Cincinnati for the 33 homes to be built in the county.

Because of ASP's construction competency, a large volunteer labor force, relationships with major donors and private foundations, state and federal agencies, and partnerships with contractors, suppliers, local governments, churches and civic organizations, ASP is well-equipped to sustain the project beyond the initial two-year grant period.

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